



Brentwood Housing Statistics May—August 2011 Report

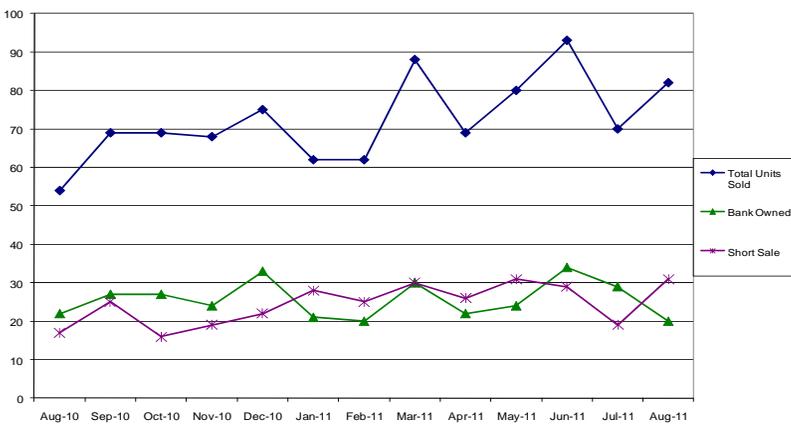
Summary:

The housing statistics report will be changing to a quarterly report. Data contained in this report reflects information reported for the months of May—August 2011. The following narrative will detail the last month of the report:

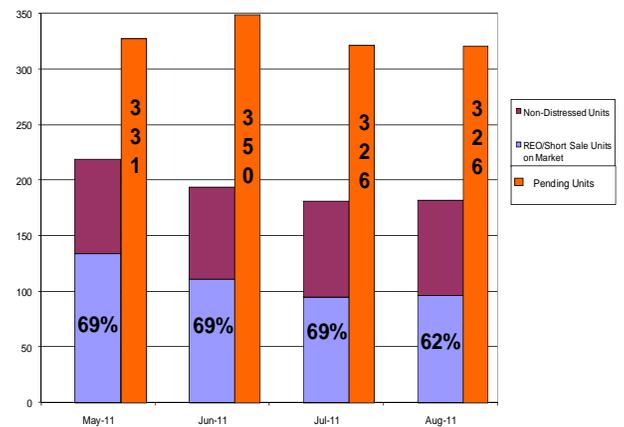
The total number of active listings on the MLS for the month of August was 182. There are 326 units pending. The median listing and average listing prices for August were \$346,500 and \$421,703 respectively.

The total units sold in August was 82, an increase of 13 units from the last report (April 2011). Distressed units remain the largest portion of total units sold at 62% or 51 of the 82 units. The median sold price in August was \$287,500 and the average sold price was \$307,868.

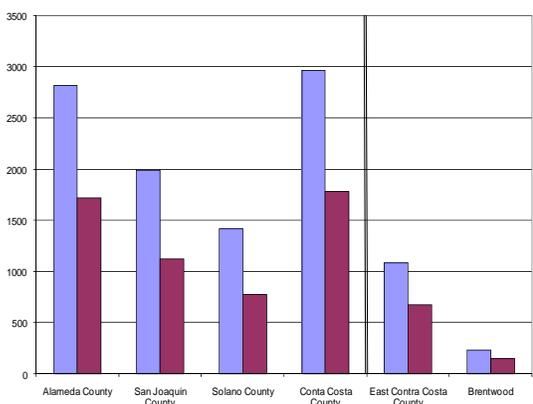
BRENTWOOD
Resale Units Sold by Type of Sale



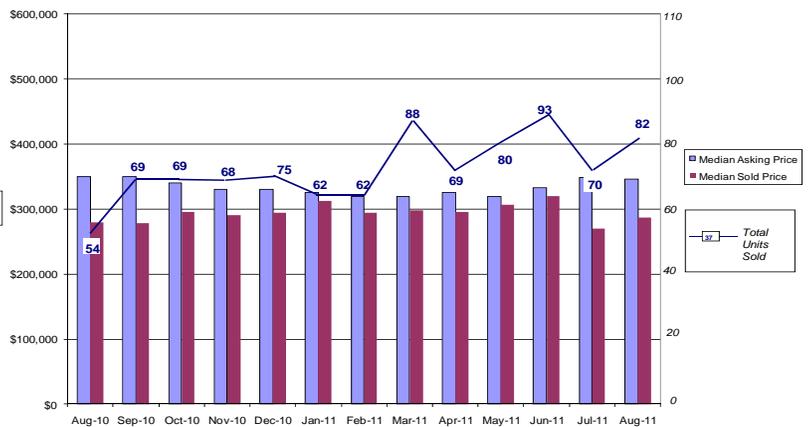
BRENTWOOD
Total Units on Market



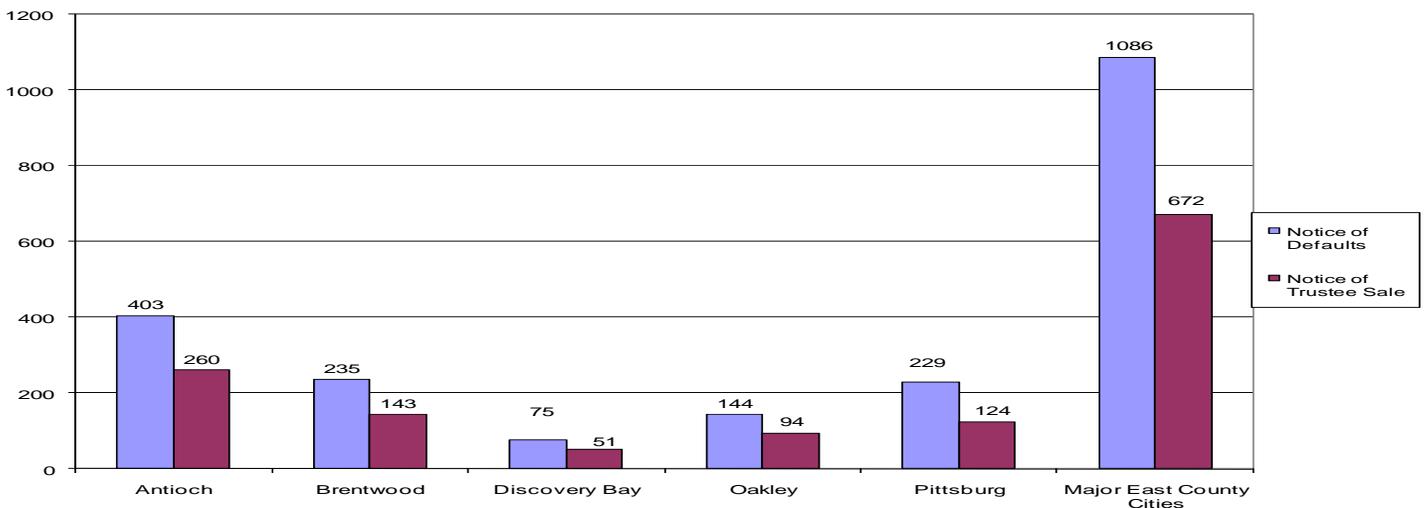
Notices by County
(Months of May-August 2011)



BRENTWOOD
Median Asking vs. Median Sold



East County Distress Units
(Months of May-August 2011)



Source: www.dataquick.com. All reported data were for cases with a recorded/publication date, within the actual month of April. All data reported as of April 30, 2011.

Please see our definition section located on Page 2.

For questions regarding this publication, please contact Kwame Reed at (925) 516-5405.



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Definitions:

Notice of Default (NOD)

A publicly recorded notice that a property owner has missed scheduled loan payments for a loan secured by a property. Some states require lenders to record a notice of default to begin the foreclosure process

Notice of Trustee Sale (NOT)

A document announcing the public sale of a property to recover a debt owed by the owner of the property. The notice is mailed to parties affected by the sale of a property, advertised in local publications and recorded in public records. Among other information, it provides the date, time and location of the sale.

Real Estate Owned (REO)

This status indicates the property is now owned by the lender or bank as a result of an unsuccessful sale at a foreclosure auction.

Short Sales

A process in which the bank or mortgage lender agrees to discount a loan balance due to an economic hardship on the part of the mortgagor/homeowner. A short sale is typically executed to prevent a foreclosure.

Sold

BRENTWOOD	May-11	Jun-11	Jul-11	Aug-11
Total # of Properties Sold	80	93	70	82
# of Short Sales Sold	31	29	19	31
# of REO's Sold	24	34	29	20
% of Sold - Distressed	69%	68%	69%	62%
Median Sold Price	306,057	320,000	270,000	287,000
Average Sold Price	315,525	314,203	278,297	307,868
ANTIOCH	May -11	Jun-11	Jul-11	Aug -11
Total # of Properties Sold	122	132	109	155
# of Short Sales Sold	27	31	26	38
# of REO's Sold	71	56	43	67
% of Sold - Distressed	80%	66%	63%	68%
Median Sold Price	166,000	161,500	175,500	185,000
Average Sold Price	171,919	159,037	181,815	193,061
OAKLEY	May-11	Jun-11	Jul-11	Aug-11
Total # of Properties Sold	43	52	36	53
# of Short Sales Sold	8	12	13	19
# of REO's Sold	25	25	10	24
% of Sold - Distressed	77%	71%	64%	81%
Median Sold Price	185,000	220,450	211,000	190,000
Average Sold Price	211,362	211,333	216,187	218,035
DISCOVERY BAY	May-11	Jun-11	Jul-11	Aug-11
Total # of Properties Sold	20	22	29	29
# of Short Sales Sold	6	6	8	8
# of REO's Sold	7	8	10	9
% of Sold - Distressed	65%	64%	62%	59%
Median Sold Price	298,000	299,450	310,000	281,000
Average Sold Price	288,875	362,486	300,048	331,927

Listings

BRENTWOOD	May-11	Jun-11	Jul-11	Aug-11
# of Active Listings	219	194	181	182
# of Short Sales Listed	95	75	67	60
# of REO's Listed	39	36	28	36
% of Actives - Distressed	61%	57%	52%	53%
Median Listing Price	319,900	332,400	349,000	346,500
Average Listing Price	368,039	386,126	396,927	421,703
ANTIOCH	May-11	Jun-11	Jul-11	Aug -11
# of Active Listings	383	374	295	311
# of Short Sales Listed	173	184	127	142
# of REO's Listed	106	92	83	79
% of Actives - Distressed	73%	74%	71%	71%
Median Listing Price	185,000	185,000	190,000	190,000
Average Listing Price	192,006	195,896	207,600	203,051
OAKLEY	May-11	Jun-11	Jul-11	Aug-11
# of Active Listings	130	149	150	151
# of Short Sales Listed	51	61	63	63
# of REO's Listed	42	40	40	42
% of Actives - Distressed	72%	68%	69%	70%
Median Asking Price	210,900	219,500	230,566	210,000
Average Asking Price	235,417	247,558	253,592	238,578
DISCOVERY BAY	May-11	Jun-11	Jul-11	Aug-11
# of Active Listings	79	81	70	71
# of Short Sales Listed	18	23	13	20
# of REO's Listed	16	14	12	7
% of Actives - Distressed	43%	46%	36%	38%
Median Asking Price	339,950	369,900	454,475	459,950
Average Asking Price	559,002	560,936	697,007	710,018