



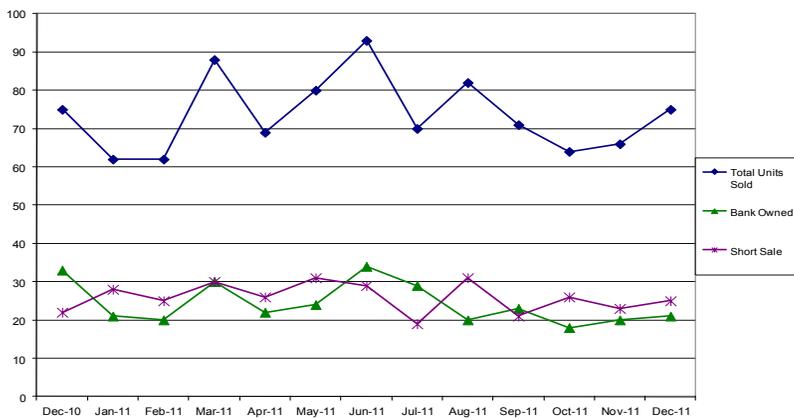
Brentwood Housing Statistics October—December 2011 Report

Summary:

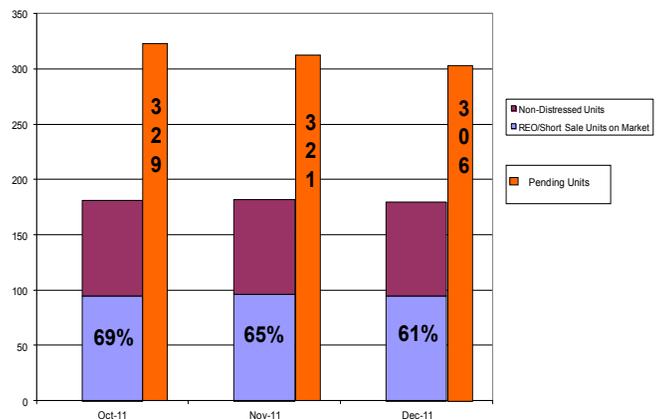
The housing data contained in this report reflects information reported for the month of December 2011. This summary will provide a year-end report of 2011 data. In 2011, the number of active units on the MLS was as high as 224 and as low as 159, with an average of 209. The monthly average for pending units was 340 and ranged between 275 and 350. The total units sold during 2011 was 957, with a monthly average of 80. Compared to the total units sold in 2010, 2011 saw a increase of 144 or 17.7% increase of units sold. This last year has shown no significant change in home values; the driving force in the lack of change in home value is the result of a large inventory of distressed units in Brentwood. Distressed home sales for 2011 were 74% of the total homes sold.

At the completion of the year, the median asking price was \$362,181 with an average asking price of \$409,912. The median sold price for 2011 was \$317,556 with an average sold price of \$329,117. At the end of 2010, the median sold price was \$288,000, in 2009 it was \$287,000 and in 2008 it was \$364,000.

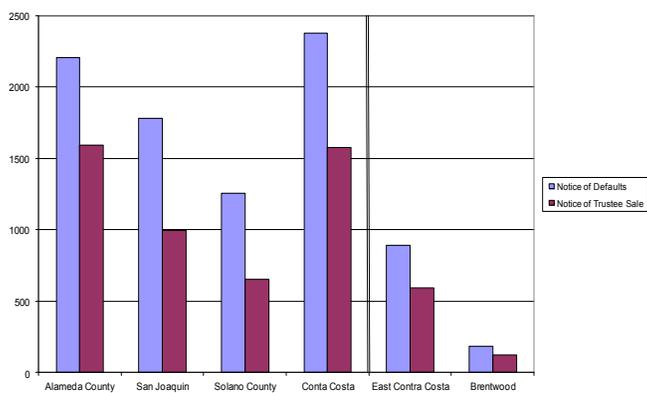
BRENTWOOD
Resale Units Sold by Type of Sale



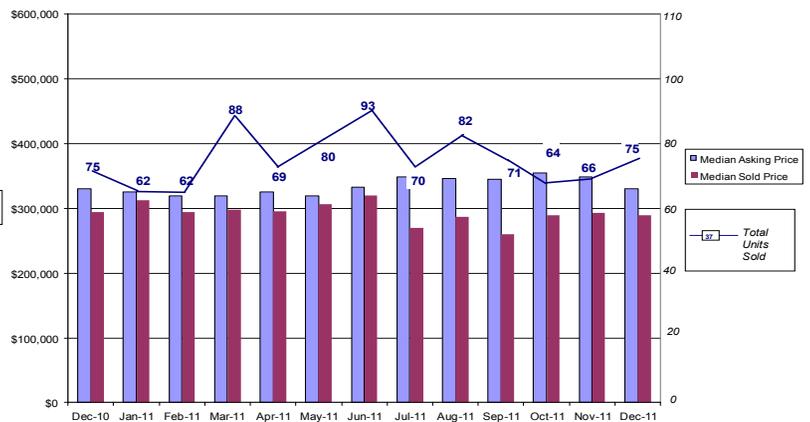
BRENTWOOD
Total Units on Market



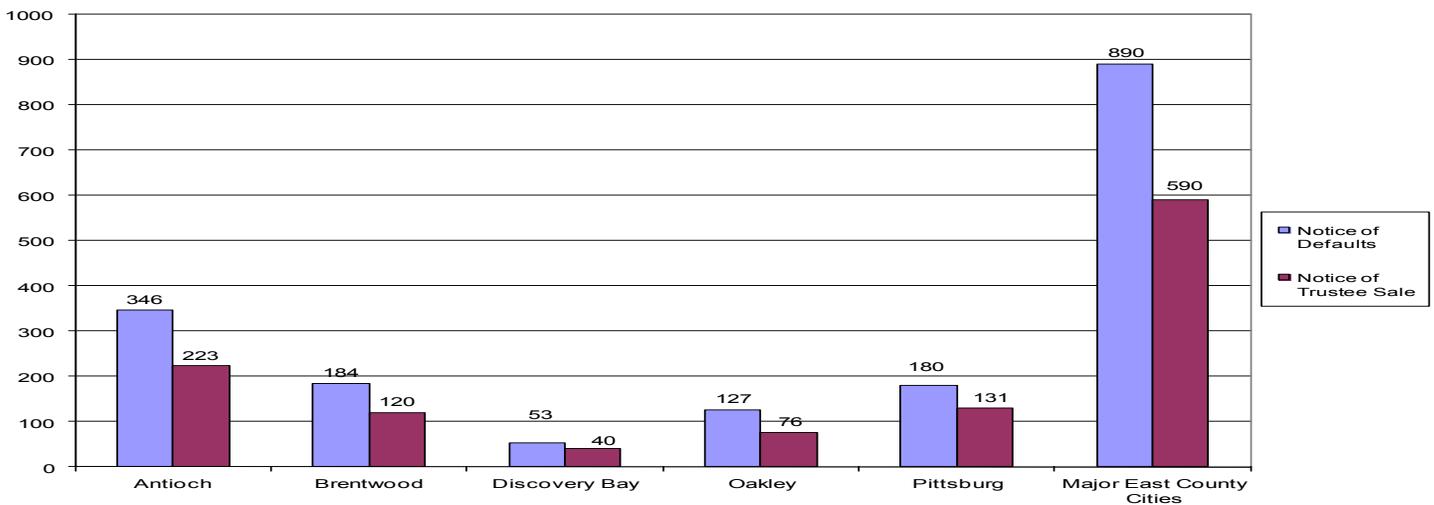
Notices by County
(Months of October - December 2011)



BRENTWOOD
Median Asking vs. Median Sold



East County Distress Units
(Months of October - December 2011)



Source: www.dataquick.com. All reported data were for cases with a recorded/publication date, within the actual month of December. All data reported as of December 30, 2011.

Please see our definition section located on Page 2.

For questions regarding this publication, please contact Kwame Reed at (925) 516-5405.



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Definitions:

Notice of Default (NOD)

A publicly recorded notice that a property owner has missed scheduled loan payments for a loan secured by a property. Some states require lenders to record a notice of default to begin the foreclosure process

Notice of Trustee Sale (NOT)

A document announcing the public sale of a property to recover a debt owed by the owner of the property. The notice is mailed to parties affected by the sale of a property, advertised in local publications and recorded in public records. Among other information, it provides the date, time and location of the sale.

Real Estate Owned (REO)

This status indicates the property is now owned by the lender or bank as a result of an unsuccessful sale at a foreclosure auction.

Short Sales

A process in which the bank or mortgage lender agrees to discount a loan balance due to an economic hardship on the part of the mortgagor/homeowner. A short sale is typically executed to prevent a foreclosure.

Sold

BRENTWOOD	Oct-11	Nov-11	Dec-11
Total # of Properties Sold	64	66	75
# of Short Sales Sold	26	23	25
# of REO's Sold	18	20	21
% of Sold - Distressed	69%	65%	61%
Median Sold Price	290,000	292,659	290,000
Average Sold Price	299,030	308,094	305,559
ANTIOCH	Oct-11	Nov-11	Dec-11
Total # of Properties Sold	108	113	120
# of Short Sales Sold	34	42	50
# of REO's Sold	46	41	45
% of Sold - Distressed	74%	73%	79%
Median Sold Price	196,450	174,500	177,500
Average Sold Price	195,836	179,412	182,485
OAKLEY	Oct-11	Nov-11	Dec-11
Total # of Properties Sold	48	46	50
# of Short Sales Sold	9	17	19
# of REO's Sold	22	22	14
% of Sold - Distressed	65%	85%	66%
Median Sold Price	190,500	180,950	208,950
Average Sold Price	205,225	198,898	208,614
DISCOVERY BAY	Oct-11	Nov-11	Dec-11
Total # of Properties Sold	23	27	22
# of Short Sales Sold	11	9	10
# of REO's Sold	4	7	5
% of Sold - Distressed	65%	59%	68%
Median Sold Price	260,000	270,000	305,000
Average Sold Price	315,273	308,970	376,284

Listings

BRENTWOOD	Oct-11	Nov-11	Dec-11
# of Active Listings	159	161	168
# of Short Sales Listed	51	40	50
# of REO's Listed	20	34	28
% of Actives - Distressed	45%	46%	46%
Median Listing Price	354,999	349,000	330,000
Average Listing Price	451,389	447,616	420,560
ANTIOCH	Oct-11	Nov-11	Dec-11
# of Active Listings	278	233	198
# of Short Sales Listed	140	102	88
# of REO's Listed	78	65	55
% of Actives - Distressed	78%	72%	72%
Median Listing Price	177,950	180,000	169,450
Average Listing Price	188,775	198,185	192,465
OAKLEY	Oct-11	Nov-11	Dec-11
# of Active Listings	103	105	78
# of Short Sales Listed	36	45	36
# of REO's Listed	28	23	15
% of Actives - Distressed	62%	65%	65%
Median Asking Price	224,900	239,000	245,119
Average Asking Price	239,245	246,724	248,485
DISCOVERY BAY	Oct-11	Nov-11	Dec-11
# of Active Listings	64	60	51
# of Short Sales Listed	18	17	12
# of REO's Listed	8	11	6
% of Actives - Distressed	41%	47%	35%
Median Asking Price	429,000	403,700	479,900
Average Asking Price	602,103	564,242	576,767