



Brentwood Housing Statistics January-March 2012 Report

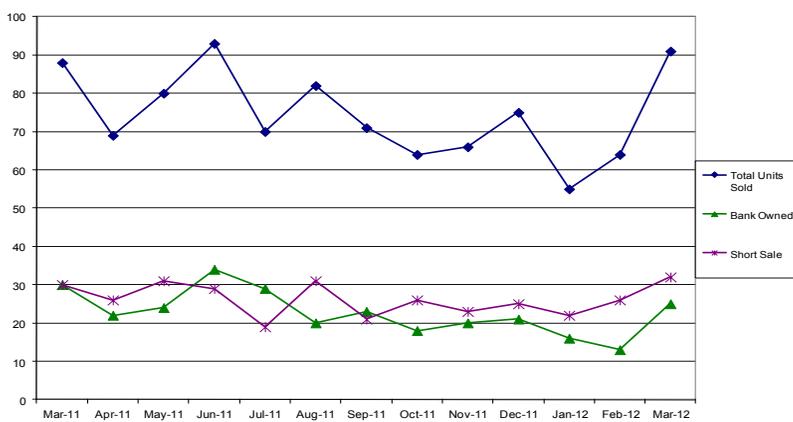
Summary:

The housing data contained in this report reflects information reported for the months of January through March 2012. The number of active units on the MLS was as high as 153 and as low as 143, with an average of 148. Pending units ranged between 295 and 335. The total units sold during January through March was 210. Compared to the total units sold in January through March 2011, 2012 saw the same amount of units sold (210 units sold in 2011). January through March 2012 has shown no significant change in home values. There was a significant increase in homes sales in March 2012 (91 units sold). June 2011 was the last time within the past 12 months that home sales were higher (93 units sold). Distressed home sales for January through March 2012 were 64% of the total homes sold.

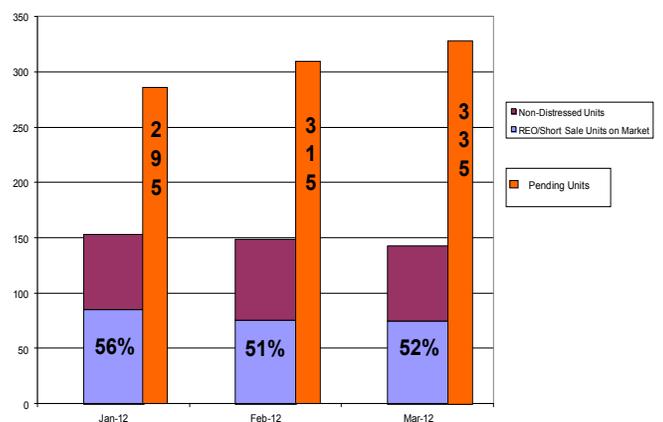
The highest median asking price during the reporting period was \$350,000, with highest asking price of \$419,271. The highest median sold price during the reporting period was \$313,625 with the highest average sold price of \$318,275. In March 2011, the median sold price was \$298,500, in 2010 it was \$312,500 and in 2009 it was \$283,500.

The Brentwood Housing Statistics Report will be generated on a monthly basis commencing in April 2012.

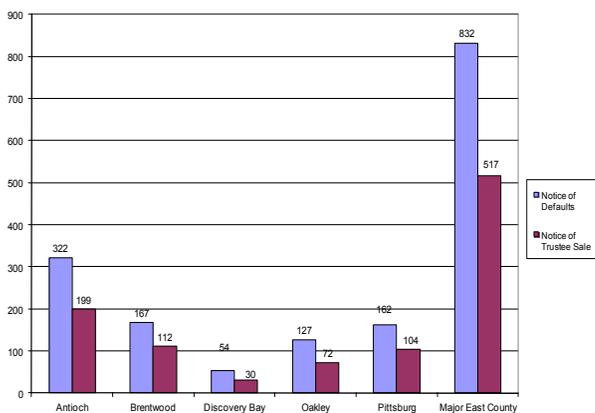
BRENTWOOD
Resale Units Sold by Type of Sale



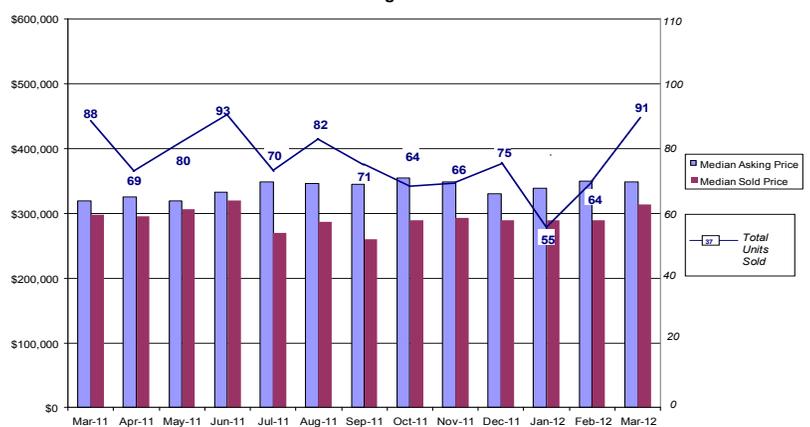
BRENTWOOD
Total Units on Market



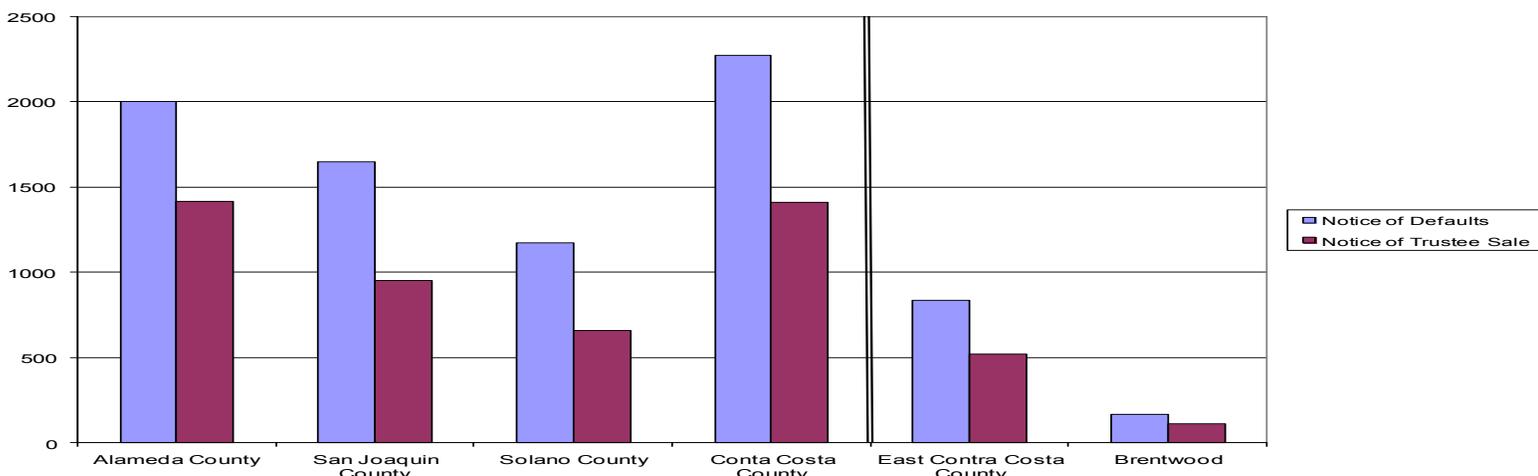
East County Distress Units
(Months of January-March 2012)



BRENTWOOD
Median Asking vs. Median Sold



Notices by County
(Months of January-March 2012)



Source: www.foreclosurerader.com. All reported data were for cases with a recorded/publication date, within the actual month of April. All data reported as of April 2012.

Please see our definition section located on Page 2.

For questions regarding this publication, please contact Kwame Reed or Sylvia Elias at (925) 516-5405.



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Definitions:

Notice of Default (NOD)

A publicly recorded notice that a property owner has missed scheduled loan payments for a loan secured by a property. Some states require lenders to record a notice of default to begin the foreclosure process

Notice of Trustee Sale (NOT)

A document announcing the public sale of a property to recover a debt owed by the owner of the property. The notice is mailed to parties affected by the sale of a property, advertised in local publications and recorded in public records. Among other information, it provides the date, time and location of the sale.

Real Estate Owned (REO)

This status indicates the property is now owned by the lender or bank as a result of an unsuccessful sale at a foreclosure auction.

Short Sales

A process in which the bank or mortgage lender agrees to discount a loan balance due to an economic hardship on the part of the mortgagor/homeowner. A short sale is typically executed to prevent a foreclosure.

Sold

BRENTWOOD	Jan-12	Feb-12	Mar-12
Total # of Properties Sold	55	64	91
# of Short Sales Sold	22	26	32
# of REO's Sold	16	13	25
% of Sold - Distressed	69%	61%	63%
Median Sold Price	290,000	289,000	313,625
Average Sold Price	291,630	298,764	318,275
ANTIOCH	Jan-12	Feb-12	Mar-12
Total # of Properties Sold	80	120	117
# of Short Sales Sold	22	39	37
# of REO's Sold	32	44	48
% of Sold - Distressed	68%	69%	73%
Median Sold Price	175,000	178,725	190,000
Average Sold Price	175,579	184,318	185,546
OAKLEY	Jan-12	Feb-12	Mar-12
Total # of Properties Sold	42	38	48
# of Short Sales Sold	19	15	10
# of REO's Sold	14	14	22
% of Sold - Distressed	79%	76%	67%
Median Sold Price	222,000	197,250	211,500
Average Sold Price	217,191	220,104	215,821
DISCOVERY BAY	Jan-12	Feb-12	Mar-12
Total # of Properties Sold	18	15	17
# of Short Sales Sold	7	6	6
# of REO's Sold	4	6	5
% of Sold - Distressed	61%	80%	65%
Median Sold Price	345,250	300,000	302,000
Average Sold Price	351,890	294,846	356,773

Listings

BRENTWOOD	Jan-12	Feb-12	Mar-12
# of Active Listings	153	149	143
# of Short Sales Listed	55	46	48
# of REO's Listed	30	30	27
% of Actives - Distressed	56%	51%	52%
Median Listing Price	339,000	350,000	349,000
Average Listing Price	406,294	418,453	419,271
ANTIOCH	Jan-12	Feb-12	Mar-12
# of Active Listings	191	190	165
# of Short Sales Listed	84	85	61
# of REO's Listed	55	42	49
% of Actives - Distressed	73%	67%	67%
Median Listing Price	179,000	199,900	199,900
Average Listing Price	189,325	206,010	210,434
OAKLEY	Jan-12	Feb-12	Mar-12
# of Active Listings	82	73	76
# of Short Sales Listed	27	28	26
# of REO's Listed	23	13	16
% of Actives - Distressed	61%	56%	55%
Median Asking Price	259,875	265,000	264,750
Average Asking Price	259,304	267,469	252,370
DISCOVERY BAY	Jan-12	Feb-12	Mar-12
# of Active Listings	54	47	57
# of Short Sales Listed	16	12	14
# of REO's Listed	12	6	8
% of Actives - Distressed	52%	38%	39%
Median Asking Price	341,950	389,950	399,500
Average Asking Price	521,462	565,055	595,414