

# **Brentwood Business Dynamics**

## **Final Report**

Produced by  
the Bay Area Council Economic Institute  
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## Business Dynamics: Overview of Results

This document provides information on business dynamics in Brentwood . The following information is provided:

1. Tables decomposing employment changes into its constituent parts: moveins, move outs, births, deaths, expansions, and contractions.

This is presented both on an annual basis in the aggregate and on an average annual basis by industry.

2. A set of 3 graphs that illustrate the contents of the previous table. (See graph legends for details.)
3. Tables and charts illustrating the sources of Job Creation and Job Destruction in the regions.

**Job Creation:** the first chart illustrates the proportional contribution of births, expansions, and moveins to job creation in the region. The numbers are annual averages over the period.

A second chart illustrates the relative contributions to job creation of births and expansion broken out into those by establishments that are locally owned and those by establishments that are headquartered elsewhere.

**Job Destruction:** the third chart illustrates the proportional contribution of deaths, contractions and exits to job destruction in the region. The numbers are annual averages over the period.

These graphs are followed by a table that presents average annual contributions to job creation and job destruction by industry.

4. Tables illustrating the Top 15 firms moving in and moving out during the 1995-2009 period - as determined by employment levels.
5. Table 5 provides an indication by industry of the rate of employment and establishment moveins relative to moveouts in the region. The Total column is simply the sum of employment over all years. The next 4 columns present the ratio of moveins to moveouts in Brentwood relative to the same ratio for a set of other regions in the Bay area and CA (these regions are in the next set of tables) - for different time periods between 1995 and 2009. The final column provides the ratio for the entire period.

Tables 5a-5e provide for comparisons between the Brentwoodratio of moveins to moveouts with other counties in California. There is one table for each period in Table 5.

6. A set of charts that indicate the top 5 employment trading partners for the region.

The first graph sorts all U.S. counties by the number of jobs that have moved FROM the region to that county.

The second graph sorts all U.S. counties by the number of jobs that have moved TO the region from that county.

Graphs 3 and 4 provide counts of imported and exported establishment for the same counties listed in graphs 1 and 2.

Graphs 5 and 6 provide an indication of the sizes of the establishments imported and exports for the same counties as are in the first two graphs.

**Imported Jobs** are jobs that moved into the region.

**Exported Jobs** are jobs that moved out of the region.

7. A set of six charts indicating the actions of multi-establishment firms, with particular emphasis on employment shares in Brentwood.

Depicted in each chart is the share of employment among these firms that is located in the region (Brentwood), the rest of California, and the rest of the United States in each year.

**Chart 1** is for all headquarters that have establishments in the region in each year.

**Chart 2** is similar to chart 1, but only includes employment related to firms that are headquartered in the region.

**Chart 3** is similar to chart 1, but only includes employment related to firms that are headquartered in the California, but outside of the region.

**Chart 4** is similar to chart 1, but only includes employment related to firms that are headquartered in the the United States, but outside of California.

**Chart 5** is similar to chart 2, but only includes employment in Retail Trade.

Retail trade is an important driver of the decline in each region's share of employment in firms headquartered in Brentwood.

**Chart 6** is similar to chart 2, but only includes employment in Prof. Sci, and Tech industries.

Prof. Sci, and Tech industries is an important driver of the decline in each region's share of employment in firms headquartered in Brentwood

8. Startup Activity - A table has been added to each of the regional sections of this memo that provides an index of Startup Activity by industry within the region. The index is fairly simple and reflects the proportion of establishments in each year that are new. It should be noted that not all new establishments are included. Only new independent establishments are included. A new McDonalds, or Walmart will not show up as a part of the Startup Activity index. Only those that are new and report themselves as their headquarters are included.

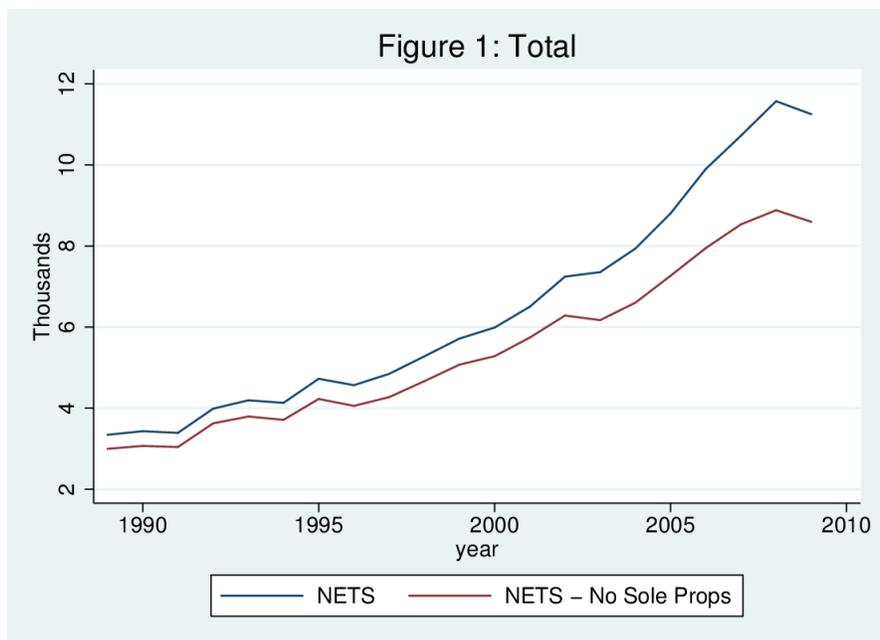
In these tables, the columns present data that are annual averages. The data are numbers of establishments and births each year, the fraction that new births are of the total number of establishments (Startup Activity) and the proportion of the new births that are still alive and in the region 5 years after their birth.

A second table is added to the Brentwood section. This table indicates the same Startup Activity information as in the table described above, but provides only aggregate numbers for each region, generally counties. This table helps to provide some perspective on Startup Activity in Brentwood.

This table is replicated for Manufacturing, Information, Prof, Sci, and Tech, and Other Services.

# Overall Business Dynamics: Brentwood

## Employment Growth



## Decomposing Employment Growth

**Table 1: Aggregate Employment Decomposition - in January of each Year**

| Year         | Employment    | Move In      | Move Out     | Births        | Deaths       | Expand       | Contract     | Net Change Due to: |              |              |
|--------------|---------------|--------------|--------------|---------------|--------------|--------------|--------------|--------------------|--------------|--------------|
|              |               |              |              |               |              |              |              | Moves              | Births       | Growth       |
| 1995         | 4,999         | 57           | 31           | 275           | 231          | 269          | 84           | 26                 | 44           | 185          |
| 1996         | 4,980         | 38           | 402          | 413           | 167          | 207          | 108          | -364               | 246          | 99           |
| 1997         | 5,157         | 58           | 13           | 312           | 251          | 206          | 135          | 45                 | 61           | 71           |
| 1998         | 5,753         | 64           | 26           | 476           | 235          | 446          | 129          | 38                 | 241          | 317          |
| 1999         | 5,976         | 71           | 21           | 259           | 231          | 215          | 70           | 50                 | 28           | 145          |
| 2000         | 6,582         | 106          | 71           | 593           | 138          | 198          | 82           | 35                 | 455          | 116          |
| 2001         | 7,530         | 131          | 54           | 1,027         | 295          | 277          | 138          | 77                 | 732          | 139          |
| 2002         | 7,693         | 136          | 171          | 448           | 368          | 360          | 242          | -35                | 80           | 118          |
| 2003         | 7,975         | 215          | 63           | 619           | 582          | 242          | 149          | 152                | 37           | 93           |
| 2004         | 8,991         | 170          | 72           | 1,054         | 398          | 363          | 101          | 98                 | 656          | 262          |
| 2005         | 9,836         | 151          | 61           | 1,031         | 497          | 310          | 89           | 90                 | 534          | 221          |
| 2006         | 10,676        | 326          | 117          | 776           | 337          | 389          | 197          | 209                | 439          | 192          |
| 2007         | 11,791        | 308          | 68           | 1,069         | 389          | 399          | 204          | 240                | 680          | 195          |
| 2008         | 12,639        | 185          | 137          | 1,066         | 516          | 379          | 129          | 48                 | 550          | 250          |
| 2009         | 12,726        | 143          | 103          | 1,473         | 1,838        | 475          | 63           | 40                 | -365         | 412          |
| <b>Total</b> | <b>12,726</b> | <b>2,159</b> | <b>1,410</b> | <b>10,891</b> | <b>6,473</b> | <b>4,735</b> | <b>1,920</b> | <b>749</b>         | <b>4,418</b> | <b>2,815</b> |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Table 1a: Aggregate Employment Decomposition - by Industry  
(Average Annual Figures)**

| Industry                             | Employment | Move In | Move Out | Births | Deaths | Expand | Contract |
|--------------------------------------|------------|---------|----------|--------|--------|--------|----------|
| Ag., Forestry, Fishing and Hunting   | 275        | 1       | 0        | 7      | 9      | 13     | 7        |
| Mining                               | 3          | 0       | 0        | 0      | 1      | 0      | 0        |
| Utilities                            | 31         | 0       | 0        | 1      | 0      | 1      | 0        |
| Construction                         | 1,209      | 44      | 52       | 67     | 56     | 74     | 30       |
| Manufacturing                        | 215        | 5       | 3        | 21     | 15     | 7      | 4        |
| Wholesale Trade                      | 311        | 10      | 8        | 22     | 17     | 14     | 3        |
| Retail Trade                         | 1,205      | 16      | 4        | 140    | 71     | 39     | 20       |
| Transportation and Warehousing       | 120        | 4       | 2        | 12     | 11     | 2      | 0        |
| Information                          | 125        | 3       | 1        | 11     | 9      | 7      | 4        |
| Finance and Insurance                | 323        | 6       | 2        | 42     | 23     | 6      | 3        |
| Real Estate and Rental and Leasing   | 379        | 3       | 1        | 32     | 15     | 12     | 4        |
| Prof., Sci., and Tech. Services      | 667        | 10      | 5        | 67     | 41     | 34     | 13       |
| Admin Support and Waste Mgmt Srves   | 654        | 22      | 7        | 106    | 62     | 31     | 6        |
| Educational Services                 | 715        | 5       | 0        | 26     | 5      | 16     | 4        |
| Health Care and Social Assistance    | 444        | 4       | 1        | 43     | 21     | 23     | 6        |
| Arts, Entertainment, and Recreation  | 149        | 0       | 0        | 16     | 7      | 3      | 1        |
| Accommodation and Food Services      | 630        | 2       | 2        | 43     | 28     | 13     | 3        |
| Other Services (except Public Admin) | 570        | 8       | 5        | 45     | 29     | 18     | 9        |
| Public Administration                | 189        | 0       | 0        | 24     | 9      | 3      | 10       |
| Other                                | 5          | 0       | 0        | 1      | 1      | 0      | 0        |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Table 1b: Aggregate Employment Decomposition - by Industry  
(Average Annual Figures)**

| Industry                             | Employment | Net Change Due to: |        |        |
|--------------------------------------|------------|--------------------|--------|--------|
|                                      |            | Moves              | Births | Growth |
| Ag., Forestry, Fishing and Hunting   | 275        | 1                  | -2     | 6      |
| Mining                               | 3          | 0                  | -0     | 0      |
| Utilities                            | 31         | 0                  | 1      | 1      |
| Construction                         | 1,209      | -7                 | 10     | 44     |
| Manufacturing                        | 215        | 2                  | 6      | 2      |
| Wholesale Trade                      | 311        | 2                  | 4      | 11     |
| Retail Trade                         | 1,205      | 12                 | 68     | 19     |
| Transportation and Warehousing       | 120        | 2                  | 2      | 2      |
| Information                          | 125        | 2                  | 2      | 4      |
| Finance and Insurance                | 323        | 4                  | 19     | 2      |
| Real Estate and Rental and Leasing   | 379        | 2                  | 17     | 8      |
| Prof., Sci., and Tech. Services      | 667        | 5                  | 27     | 21     |
| Admin Support and Waste Mgmt Srves   | 654        | 15                 | 44     | 25     |
| Educational Services                 | 715        | 5                  | 20     | 12     |
| Health Care and Social Assistance    | 444        | 3                  | 22     | 17     |
| Arts, Entertainment, and Recreation  | 149        | 0                  | 9      | 2      |
| Accommodation and Food Services      | 630        | -0                 | 16     | 10     |
| Other Services (except Public Admin) | 570        | 2                  | 16     | 9      |
| Public Administration                | 189        | 0                  | 15     | -6     |
| Other                                | 5          | 0                  | 0      | 0      |

Source: National Establishment Time Series 2010,  
Calculations by Bay Area Council Economic Institute

**Table 2: Sources of Job Creation and Job Destruction - by Industry  
(Average Annual Figures, % of Total)**

| Industry                             | Job Creation |        |         | Job Destruction |             |          | Job Churn |             |
|--------------------------------------|--------------|--------|---------|-----------------|-------------|----------|-----------|-------------|
|                                      | Births       | Growth | Move In | Deaths          | Contraction | Move Out | Creation  | Destruction |
| Ag., Forestry, Fishing and Hunting   | 60.8         | 33.3   | 5.8     | 62.1            | 37.0        | 1.0      | 7.0       | 6.1         |
| Mining                               | 50.0         | 0.0    | 50.0    | 100.0           | 0.0         | 0.0      | 4.9       | 24.4        |
| Utilities                            | 44.2         | 55.8   | 0.0     | 50.0            | 50.0        | 0.0      | 5.8       | 1.1         |
| Construction                         | 38.5         | 41.0   | 20.5    | 52.2            | 22.4        | 25.5     | 15.1      | 12.5        |
| Manufacturing                        | 69.1         | 15.0   | 16.0    | 62.4            | 21.5        | 16.2     | 15.4      | 10.4        |
| Wholesale Trade                      | 54.1         | 26.6   | 19.2    | 60.0            | 16.9        | 23.0     | 14.8      | 9.2         |
| Retail Trade                         | 67.9         | 24.2   | 7.9     | 70.0            | 25.3        | 4.8      | 14.3      | 7.6         |
| Transportation and Warehousing       | 66.7         | 16.7   | 16.6    | 70.1            | 15.8        | 14.1     | 15.7      | 11.7        |
| Information                          | 59.9         | 23.6   | 16.5    | 52.8            | 41.2        | 6.0      | 15.4      | 11.9        |
| Finance and Insurance                | 73.7         | 15.7   | 10.5    | 75.1            | 18.5        | 6.4      | 14.7      | 8.4         |
| Real Estate and Rental and Leasing   | 70.1         | 19.3   | 10.6    | 68.0            | 24.1        | 7.9      | 12.4      | 5.7         |
| Prof., Sci., and Tech. Services      | 60.3         | 29.3   | 10.4    | 64.8            | 27.1        | 8.0      | 16.8      | 8.5         |
| Admin Support and Waste Mgmt Svcs    | 57.8         | 23.1   | 19.1    | 75.5            | 12.4        | 12.1     | 22.8      | 11.2        |
| Educational Services                 | 61.4         | 26.4   | 12.3    | 76.8            | 22.3        | 0.9      | 7.5       | 1.9         |
| Health Care and Social Assistance    | 59.4         | 33.8   | 6.8     | 63.5            | 26.9        | 9.5      | 14.6      | 6.0         |
| Arts, Entertainment, and Recreation  | 85.7         | 11.8   | 2.5     | 82.4            | 16.6        | 1.0      | 12.5      | 5.2         |
| Accommodation and Food Services      | 73.9         | 22.7   | 3.4     | 81.4            | 15.9        | 2.7      | 9.2       | 4.9         |
| Other Services (except Public Admin) | 64.4         | 27.4   | 8.2     | 59.3            | 26.4        | 14.4     | 12.4      | 7.5         |
| Public Administration                | 68.2         | 31.8   | 0.0     | 44.4            | 55.6        | 0.0      | 13.4      | 12.1        |
| Other                                | 100.0        | 0.0    | 0.0     | 100.0           | 0.0         | 0.0      | 16.5      | 27.6        |
| <b>All Industries</b>                | 59.0         | 29.1   | 11.9    | 62.0            | 23.2        | 14.9     | 14.2      | 7.9         |

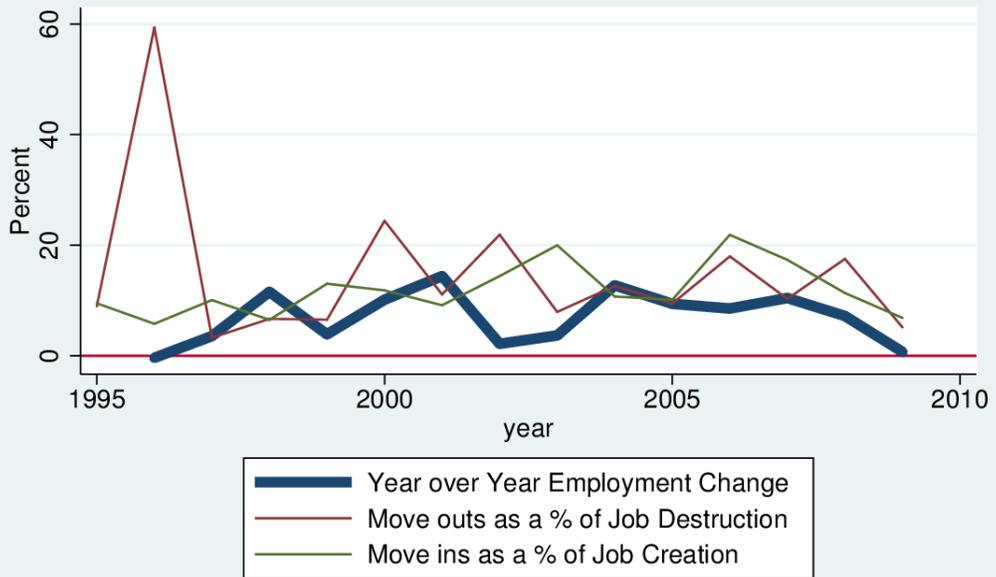
Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Table 3: Sources of Job Creation and Job Destruction - by Year, % of Total**

| Year | Job Creation |        |         | Job Destruction |             |          | Job Churn |             |
|------|--------------|--------|---------|-----------------|-------------|----------|-----------|-------------|
|      | Births       | Growth | Move In | Deaths          | Contraction | Move Out | Creation  | Destruction |
| 1995 | 45.8         | 44.8   | 9.5     | 66.8            | 24.3        | 9.0      | 12.0      | 6.9         |
| 1996 | 62.8         | 31.5   | 5.8     | 24.7            | 16.0        | 59.4     | 13.2      | 13.6        |
| 1997 | 54.2         | 35.8   | 10.1    | 62.9            | 33.8        | 3.3      | 11.2      | 7.7         |
| 1998 | 48.3         | 45.2   | 6.5     | 60.3            | 33.1        | 6.7      | 17.1      | 6.8         |
| 1999 | 47.5         | 39.4   | 13.0    | 71.7            | 21.7        | 6.5      | 9.1       | 5.4         |
| 2000 | 66.1         | 22.1   | 11.8    | 47.4            | 28.2        | 24.4     | 13.6      | 4.4         |
| 2001 | 71.6         | 19.3   | 9.1     | 60.6            | 28.3        | 11.1     | 19.1      | 6.5         |
| 2002 | 47.5         | 38.1   | 14.4    | 47.1            | 31.0        | 21.9     | 12.3      | 10.2        |
| 2003 | 57.5         | 22.5   | 20.0    | 73.3            | 18.8        | 7.9      | 13.5      | 10.0        |
| 2004 | 66.4         | 22.9   | 10.7    | 69.7            | 17.7        | 12.6     | 17.7      | 6.4         |
| 2005 | 69.1         | 20.8   | 10.1    | 76.8            | 13.8        | 9.4      | 15.2      | 6.6         |
| 2006 | 52.0         | 26.1   | 21.9    | 51.8            | 30.3        | 18.0     | 14.0      | 6.1         |
| 2007 | 60.2         | 22.5   | 17.3    | 58.9            | 30.9        | 10.3     | 15.1      | 5.6         |
| 2008 | 65.4         | 23.3   | 11.3    | 66.0            | 16.5        | 17.5     | 12.9      | 6.2         |
| 2009 | 70.4         | 22.7   | 6.8     | 91.7            | 3.1         | 5.1      | 16.4      | 15.7        |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

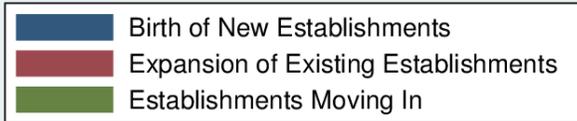
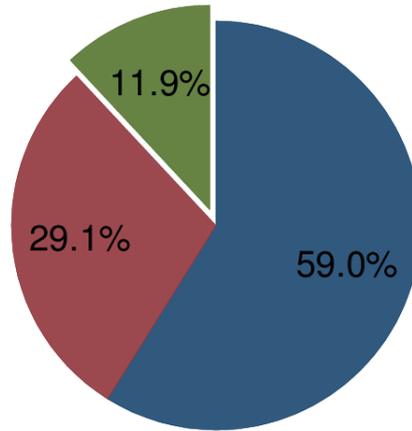
### Employment Change and Relocation in Brentwood All Industries



Source: NETS 2010, Calculations by Bay Area Council Economic Institute

### Job Creation in Brentwood

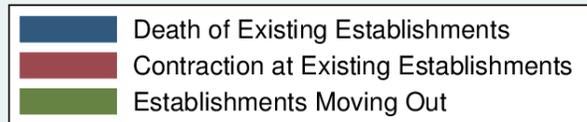
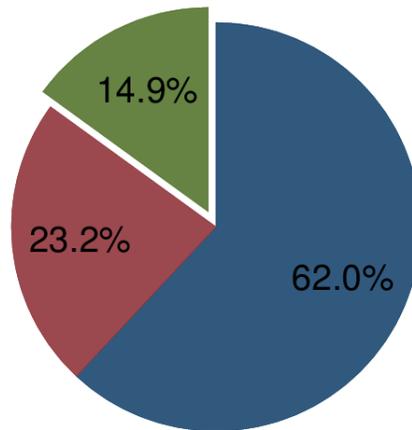
Annual Average, 1995–2009



Source: NETS 2010, Calculations by Bay Area Council Economic Institute

### Job Destruction in Brentwood

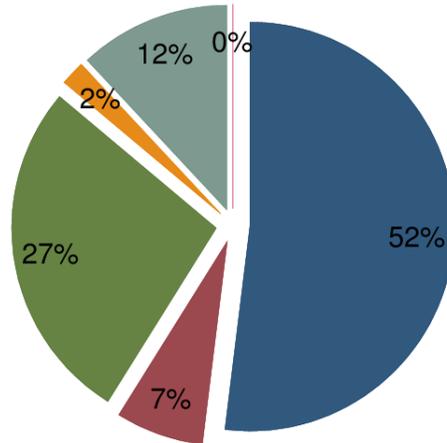
Annual Average, 1995–2009



Source: NETS 2010, Calculations by Bay Area Council Economic Institute

### Job Creation in Brentwood

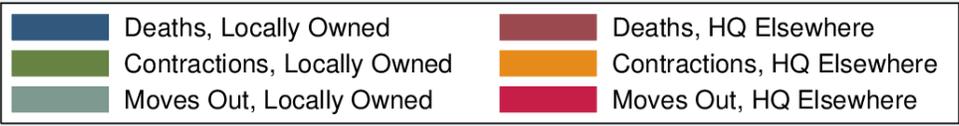
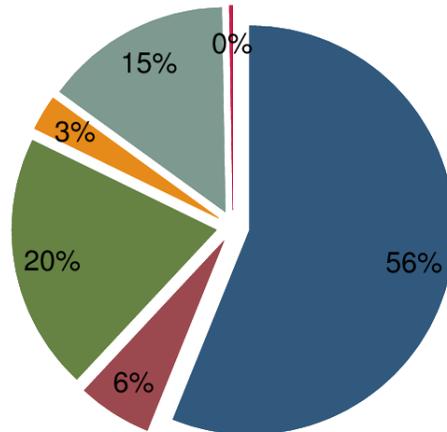
Annual Average, 1995–2009



Source: NETS 2010, Calculations by BACEI

### Job Destruction in Brentwood

Annual Average, 1995–2009



Source: NETS 2010, Calculations by BACEI

Figure 1: Employment Changes from Births and Deaths, Brentwood: 1995-2009

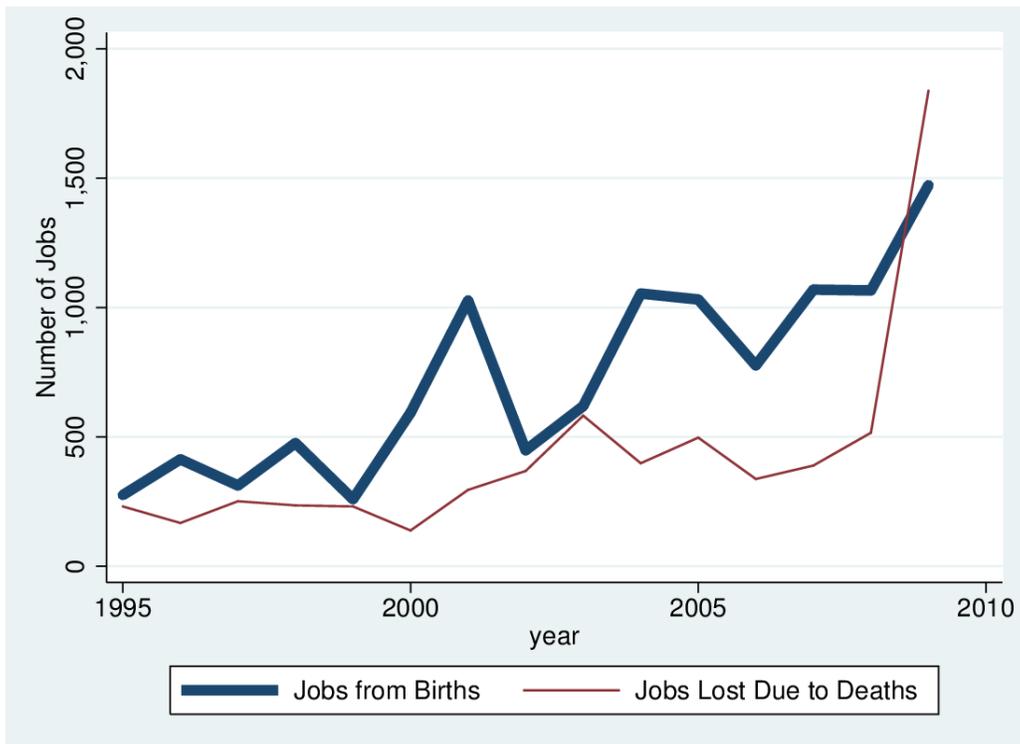


Figure 2: Employment Changes from Expansions and Contractions, Brentwood: 1995-2009

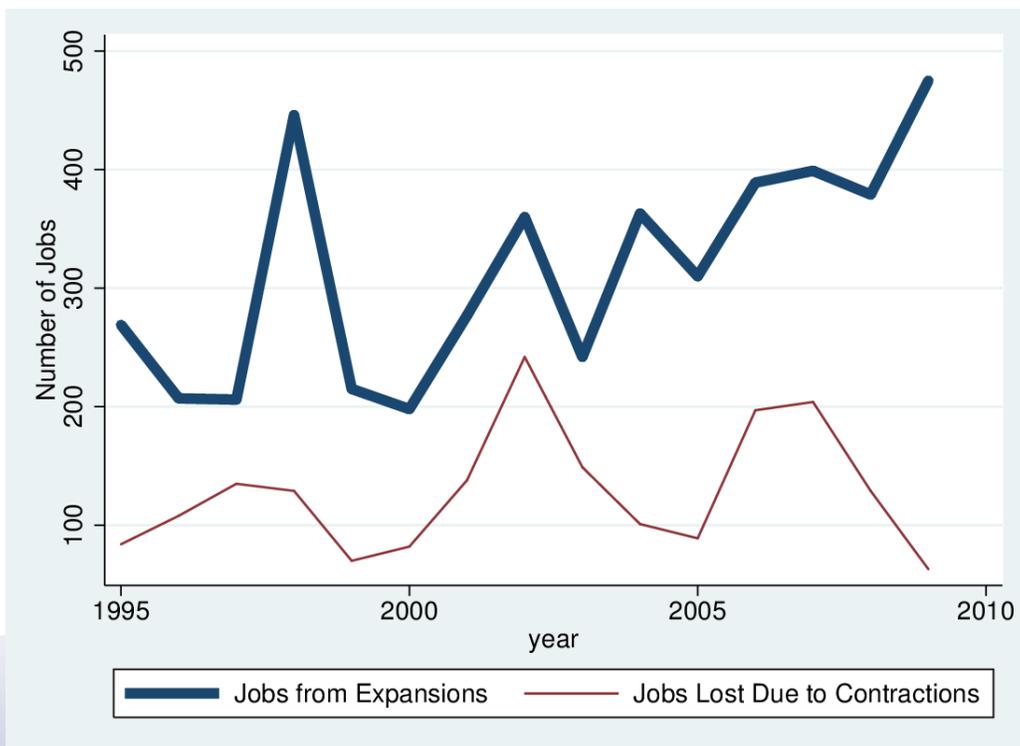
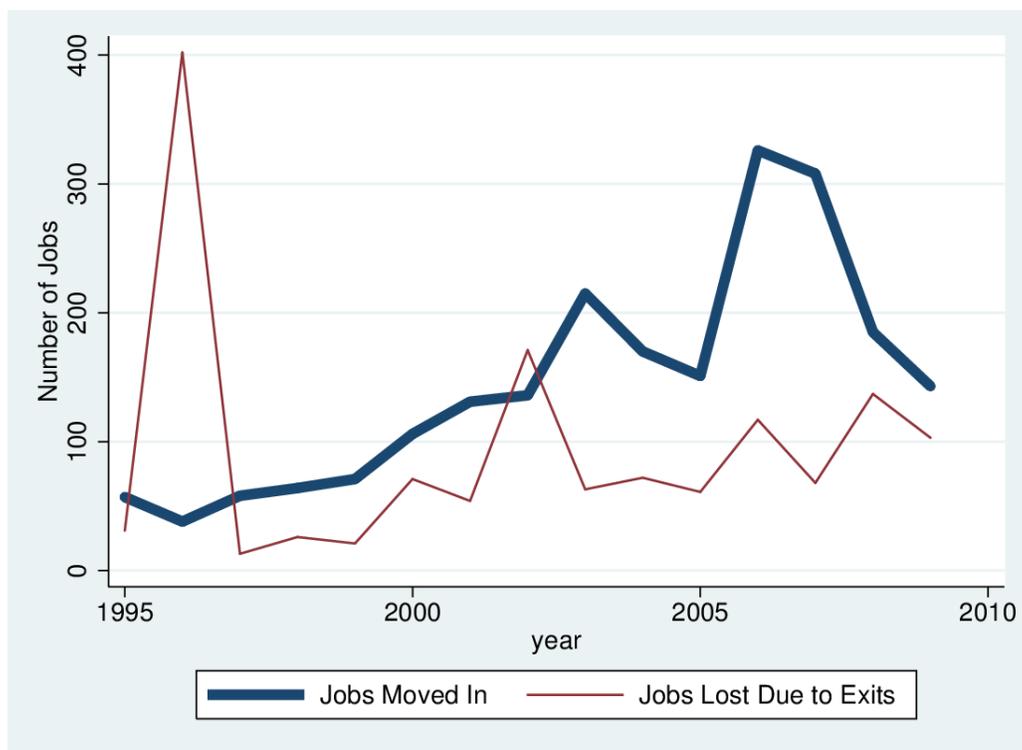


Figure 3: Employment Changes from Establishment Movements, Brentwood: 1995-2009



**Table 4: Top 15 Move Ins**

| Year | Company                        | Industry                             | Employment | From (County): | To (City): |
|------|--------------------------------|--------------------------------------|------------|----------------|------------|
| 2006 | Gdh Enterprises                | Construction                         | 150        | Contra Costa   | Brentwood  |
| 2003 | Ecolab Pest Elimination        | Admin Support and Waste Mgmt Svcs    | 85         | Contra Costa   | Brentwood  |
| 2007 | Big B Lumberteria Inc          | Retail Trade                         | 70         | Contra Costa   | Brentwood  |
| 2007 | Hot Line Construction Inc      | Construction                         | 60         | Contra Costa   | Brentwood  |
| 2002 | Pulte Home Corp                | Construction                         | 52         | Contra Costa   | Brentwood  |
| 2008 | Padilla Landscape Inc          | Admin Support and Waste Mgmt Svcs    | 52         | Alameda        | Brentwood  |
| 2006 | Johnson Claude                 | Retail Trade                         | 44         | Contra Costa   | Brentwood  |
| 2008 | Advance Design Cnstr Inc       | Construction                         | 44         | Contra Costa   | Brentwood  |
| 1999 | Brentwood Union School Dst     | Educational Services                 | 43         | Los Angeles    | Brentwood  |
| 2000 | Western Sierra Acceptance Corp | Finance and Insurance                | 31         | Contra Costa   | Brentwood  |
| 2005 | Christian Education Dev        | Educational Services                 | 27         | Contra Costa   | Brentwood  |
| 2004 | Specialized Landscape & Maint  | Admin Support and Waste Mgmt Svcs    | 26         | Alameda        | Brentwood  |
| 2003 | Sky Communications Inc         | Retail Trade                         | 23         | Contra Costa   | Brentwood  |
| 2007 | Dmeb Enterprise Inc            | Wholesale Trade                      | 22         | Contra Costa   | Brentwood  |
| 2007 | Carey Carol Day Spa & Salon    | Other Services (except Public Admin) | 21         | Contra Costa   | Brentwood  |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Table 4a: Top 15 Move Ins - NAICS 4 Description**

| Year | Company                        | Industry                             | Detailed Industry  |
|------|--------------------------------|--------------------------------------|--|
| 2006 | Gdh Enterprises                | Construction                         | Plumbing, Heating, and Air-Conditioning Contractors                |
| 2003 | Ecolab Pest Elimination        | Admin Support and Waste Mgmt Svcs    | Exterminating and Pest Control Services                            |
| 2007 | Big B Lumberteria Inc          | Retail Trade                         |  |
| 2007 | Hot Line Construction Inc      | Construction                         | Electrical Contractors   |
| 2002 | Pulte Home Corp                | Construction                         | New Single-Family Housing Construction (except Operative Builders) |
| 2008 | Padilla Landscape Inc          | Admin Support and Waste Mgmt Svcs    | Landscaping Services   |
| 2006 | Johnson Claude                 | Retail Trade                         | Other Direct Selling Establishments                                |
| 2008 | Advance Design Cnstr Inc       | Construction                         | New Single-Family Housing Construction (except Operative Builders) |
| 1999 | Brentwood Union School Dst     | Educational Services                 | Elementary and Secondary Schools                                   |
| 2000 | Western Sierra Acceptance Corp | Finance and Insurance                | Consumer Lending   |
| 2005 | Christian Education Dev        | Educational Services                 | Educational Support Services                                       |
| 2004 | Specialized Landscape & Maint  | Admin Support and Waste Mgmt Svcs    | Landscaping Services   |
| 2003 | Sky Communications Inc         | Retail Trade                         | Radio, Television, and Other Electronics Stores                    |
| 2007 | Dmeb Enterprise Inc            | Wholesale Trade                      | Automobile and Other Motor Vehicle Merchant Wholesalers            |
| 2007 | Carey Carol Day Spa & Salon    | Other Services (except Public Admin) | Beauty Salons  |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Table 4b: Distribution of Establishments Moving In - by Size**

| NAICS Description                    | Establishment Size |             |             |             |             |             |            | # Moves      |
|--------------------------------------|--------------------|-------------|-------------|-------------|-------------|-------------|------------|--------------|
|                                      | 1                  | 2-5         | 6-10        | 11-25       | 26-50       | 50-100      | 101+       |              |
| Ag., Forestry, Fishing and Hunting   | 5.9                | 11.8        | 82.4        | 0.0         | 0.0         | 0.0         | 0.0        | 17           |
| Mining                               | 100.0              | 0.0         | 0.0         | 0.0         | 0.0         | 0.0         | 0.0        | 1            |
| Construction                         | 2.3                | 12.1        | 5.6         | 23.7        | 15.2        | 24.1        | 17.0       | 881          |
| Manufacturing                        | 17.7               | 35.4        | 31.6        | 15.2        | 0.0         | 0.0         | 0.0        | 79           |
| Wholesale Trade                      | 6.5                | 36.7        | 17.2        | 39.6        | 0.0         | 0.0         | 0.0        | 169          |
| Retail Trade                         | 6.6                | 31.4        | 8.9         | 8.9         | 17.1        | 27.1        | 0.0        | 258          |
| Transportation and Warehousing       | 7.5                | 14.9        | 55.2        | 22.4        | 0.0         | 0.0         | 0.0        | 67           |
| Information                          | 6.2                | 22.9        | 45.8        | 25.0        | 0.0         | 0.0         | 0.0        | 48           |
| Finance and Insurance                | 9.3                | 44.2        | 10.5        | 0.0         | 36.0        | 0.0         | 0.0        | 86           |
| Real Estate and Rental and Leasing   | 4.2                | 36.5        | 22.9        | 0.0         | 36.5        | 0.0         | 0.0        | 96           |
| Prof., Sci., and Tech. Services      | 13.4               | 65.6        | 21.0        | 0.0         | 0.0         | 0.0         | 0.0        | 157          |
| Admin Support and Waste Mgmt Svcs    | 6.2                | 16.0        | 8.4         | 23.8        | 7.3         | 38.4        | 0.0        | 357          |
| Educational Services                 | 2.6                | 6.5         | 0.0         | 0.0         | 90.9        | 0.0         | 0.0        | 77           |
| Health Care and Social Assistance    | 1.5                | 44.8        | 29.9        | 23.9        | 0.0         | 0.0         | 0.0        | 67           |
| Arts, Entertainment, and Recreation  | 20.0               | 80.0        | 0.0         | 0.0         | 0.0         | 0.0         | 0.0        | 10           |
| Accommodation and Food Services      | 10.0               | 26.7        | 63.3        | 0.0         | 0.0         | 0.0         | 0.0        | 30           |
| Other Services (except Public Admin) | 10.0               | 33.8        | 30.0        | 26.2        | 0.0         | 0.0         | 0.0        | 130          |
| <b>Total</b>                         | <b>5.8</b>         | <b>24.9</b> | <b>14.7</b> | <b>18.7</b> | <b>13.4</b> | <b>16.6</b> | <b>5.9</b> | <b>2,530</b> |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Table 4c: Relative Distribution of Establishments Moving In - by Size**

| NAICS Description                    | Establishment Size |             |              |             |             |              |              |
|--------------------------------------|--------------------|-------------|--------------|-------------|-------------|--------------|--------------|
|                                      | 1                  | 2-5         | 6-10         | 11-25       | 26-50       | 50-100       | 101+         |
| Ag., Forestry, Fishing and Hunting   | 65.3               | 46.4        | 1,658.5      |             |             |              |              |
| Mining                               | 3,400.0            |             |              |             |             |              |              |
| Construction                         | 41.0               | 59.2        | 36.8         | 124.5       | 85.6        | 227.9        | 148.6        |
| Manufacturing                        | 173.7              | 92.9        | 334.2        | 55.4        |             |              |              |
| Wholesale Trade                      | 107.6              | 96.3        | 67.6         | 205.9       |             |              |              |
| Retail Trade                         | 131.1              | 103.6       | 85.0         | 61.6        | 110.6       | 223.2        |              |
| Transportation and Warehousing       | 64.0               | 46.4        | 259.2        | 99.0        |             |              |              |
| Information                          | 84.0               | 94.5        | 235.3        | 126.1       |             |              |              |
| Finance and Insurance                | 190.5              | 89.7        | 44.4         |             | 586.4       |              |              |
| Real Estate and Rental and Leasing   | 108.5              | 86.7        | 149.6        |             | 280.4       |              |              |
| Prof., Sci., and Tech. Services      | 105.3              | 209.0       | 162.2        |             |             |              |              |
| Admin Support and Waste Mgmt Svcs    | 40.5               | 39.3        | 115.7        | 144.8       | 96.5        | 515.3        |              |
| Educational Services                 | 303.2              | 298.8       |              |             | 786.1       |              |              |
| Health Care and Social Assistance    | 52.5               | 106.7       | 164.0        | 79.2        |             |              |              |
| Arts, Entertainment, and Recreation  | 212.1              | 250.1       |              |             |             |              |              |
| Accommodation and Food Services      | 1,597.7            | 245.5       | 408.5        |             |             |              |              |
| Other Services (except Public Admin) | 91.4               | 73.5        | 158.1        | 151.9       |             |              |              |
| <b>Total</b>                         | <b>91.6</b>        | <b>88.0</b> | <b>115.0</b> | <b>95.1</b> | <b>99.6</b> | <b>109.4</b> | <b>136.8</b> |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

Note: A value > 100 indicates that movers are more common in the size category than are all establishments in the region.

**Table 5: Top 15 Exits**

| Year | Company                        | Industry                             | Employment | From (City): | To (County): |
|------|--------------------------------|--------------------------------------|------------|--------------|--------------|
| 1996 | Highland Framers Of Nthrn Cal  | Construction                         | 350        | Brentwood    | Alameda      |
| 2002 | T&C Roofing Inc                | Construction                         | 120        | Brentwood    | Contra Costa |
| 2008 | Pagninis Inc                   | Wholesale Trade                      | 50         | Brentwood    | Contra Costa |
| 2000 | Gdh Enterprises                | Construction                         | 45         | Brentwood    | Contra Costa |
| 2006 | Delta Excavating Inc           | Construction                         | 45         | Brentwood    | Contra Costa |
| 1996 | Cal-Nev Construction Inc       | Construction                         | 30         | Brentwood    | Contra Costa |
| 2007 | Commtek Communications         | Prof., Sci., and Tech. Services      | 20         | Brentwood    | Contra Costa |
| 2002 | Tri-Valley Drywall Co Inc      | Construction                         | 20         | Brentwood    | Contra Costa |
| 2004 | Western Sierra Acceptance Corp | Finance and Insurance                | 17         | Brentwood    | San Joaquin  |
| 2000 | Grahn Masonry Inc              | Construction                         | 17         | Brentwood    | Contra Costa |
| 1998 | Simonis Alan                   | Wholesale Trade                      | 16         | Brentwood    | Solano       |
| 2009 | Cheese Steak Shop Brentwood    | Accommodation and Food Services      | 15         | Brentwood    | Contra Costa |
| 2008 | Mosquito Lounge LLC            | Accommodation and Food Services      | 15         | Brentwood    | Contra Costa |
| 2003 | Pacific Ozone Technology Inc   | Manufacturing                        | 14         | Brentwood    | Solano       |
| 2008 | Davis Ultraserv Inc            | Other Services (except Public Admin) | 13         | Brentwood    | Contra Costa |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Table 5a: Top 15 Exits - NAICS 4 Description**

| Year | Company                        | Industry                             | Detailed Industry   |
|------|--------------------------------|--------------------------------------|---|
| 1996 | Highland Framers Of Nthrn Cal  | Construction                         | Framing Contractors   |
| 2002 | T&C Roofing Inc                | Construction                         | Roofing Contractors   |
| 2008 | Pagninis Inc                   | Wholesale Trade                      | Recyclable Material Merchant Wholesalers                              |
| 2000 | Gdh Enterprises                | Construction                         | Plumbing, Heating, and Air-Conditioning Contractors                   |
| 2006 | Delta Excavating Inc           | Construction                         | Site Preparation Contractors  |
| 1996 | Cal-Nev Construction Inc       | Construction                         | New Single-Family Housing Construction (except Operative Builders)    |
| 2007 | Commtek Communications         | Prof., Sci., and Tech. Services      | Other Management Consulting Services                                  |
| 2002 | Tri-Valley Drywall Co Inc      | Construction                         | Drywall and Insulation Contractors                                    |
| 2004 | Western Sierra Acceptance Corp | Finance and Insurance                | Consumer Lending  |
| 2000 | Grahn Masonry Inc              | Construction                         | Masonry Contractors   |
| 1998 | Simonis Alan                   | Wholesale Trade                      | Fresh Fruit and Vegetable Merchant Wholesalers                        |
| 2009 | Cheese Steak Shop Brentwood    | Accommodation and Food Services      | Full-Service Restaurants  |
| 2008 | Mosquito Lounge LLC            | Accommodation and Food Services      | Drinking Places (Alcoholic Beverages)                                 |
| 2003 | Pacific Ozone Technology Inc   | Manufacturing                        | All Other Miscellaneous Electrical Equipment and Component Manufactur |
| 2008 | Davis Ultraserv Inc            | Other Services (except Public Admin) | Other Electronic and Precision Equipment Repair and Maintenance       |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Table 5b: Distribution of Establishments Moving Out - by Size**

| NAICS Description                    | Establishment Size |      |       |       |       |        |      |       |
|--------------------------------------|--------------------|------|-------|-------|-------|--------|------|-------|
|                                      | 1                  | 2-5  | 6-10  | 11-25 | 26-50 | 50-100 | 101+ |       |
| Ag., Forestry, Fishing and Hunting   | 8.3                | 91.7 | 0.0   | 0.0   | 0.0   | 0.0    | 0.0  | 12    |
| Construction                         | 1.4                | 8.9  | 9.1   | 4.1   | 24.4  | 0.0    | 52.1 | 902   |
| Manufacturing                        | 8.8                | 38.6 | 28.1  | 24.6  | 0.0   | 0.0    | 0.0  | 57    |
| Wholesale Trade                      | 2.4                | 26.0 | 11.0  | 21.3  | 39.4  | 0.0    | 0.0  | 127   |
| Retail Trade                         | 11.1               | 63.9 | 25.0  | 0.0   | 0.0   | 0.0    | 0.0  | 72    |
| Transportation and Warehousing       | 8.6                | 22.9 | 68.6  | 0.0   | 0.0   | 0.0    | 0.0  | 35    |
| Information                          | 0.0                | 38.1 | 61.9  | 0.0   | 0.0   | 0.0    | 0.0  | 21    |
| Finance and Insurance                | 6.9                | 34.5 | 0.0   | 58.6  | 0.0   | 0.0    | 0.0  | 29    |
| Real Estate and Rental and Leasing   | 0.0                | 61.1 | 38.9  | 0.0   | 0.0   | 0.0    | 0.0  | 18    |
| Prof., Sci., and Tech. Services      | 13.1               | 33.3 | 29.8  | 23.8  | 0.0   | 0.0    | 0.0  | 84    |
| Admin Support and Waste Mgmt Svcs    | 11.8               | 38.2 | 38.2  | 11.8  | 0.0   | 0.0    | 0.0  | 102   |
| Educational Services                 | 0.0                | 0.0  | 100.0 | 0.0   | 0.0   | 0.0    | 0.0  | 6     |
| Health Care and Social Assistance    | 5.7                | 45.7 | 0.0   | 48.6  | 0.0   | 0.0    | 0.0  | 35    |
| Arts, Entertainment, and Recreation  | 100.0              | 0.0  | 0.0   | 0.0   | 0.0   | 0.0    | 0.0  | 2     |
| Accommodation and Food Services      | 1.6                | 7.8  | 9.4   | 81.2  | 0.0   | 0.0    | 0.0  | 64    |
| Other Services (except Public Admin) | 10.2               | 29.5 | 45.5  | 14.8  | 0.0   | 0.0    | 0.0  | 88    |
| <b>Total</b>                         | 4.4                | 20.7 | 17.5  | 12.6  | 16.3  | 0.0    | 28.4 | 1,654 |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Table 5c: Relative Distribution of Establishments Moving Out - by Size**

| NAICS Description                    | Establishment Size |       |          |       |       |        |       |
|--------------------------------------|--------------------|-------|----------|-------|-------|--------|-------|
|                                      | 1                  | 2-5   | 6-10     | 11-25 | 26-50 | 50-100 | 101+  |
| Ag., Forestry, Fishing and Hunting   | 92.5               | 361.5 |          |       |       |        |       |
| Construction                         | 26.0               | 43.3  | 60.1     | 21.5  | 137.3 |        | 454.6 |
| Manufacturing                        | 86.0               | 101.2 | 296.4    | 89.5  |       |        |       |
| Wholesale Trade                      | 39.0               | 68.2  | 43.4     | 110.4 | 351.2 |        |       |
| Retail Trade                         | 221.1              | 210.8 | 238.3    |       |       |        |       |
| Transportation and Warehousing       | 73.6               | 71.1  | 321.9    |       |       |        |       |
| Information                          |                    | 157.0 | 317.8    |       |       |        |       |
| Finance and Insurance                | 141.2              | 70.0  |          | 363.2 |       |        |       |
| Real Estate and Rental and Leasing   |                    | 145.3 | 253.8    |       |       |        |       |
| Prof., Sci., and Tech. Services      | 103.1              | 106.2 | 229.7    | 114.1 |       |        |       |
| Admin Support and Waste Mgmt Svcs    | 77.3               | 94.1  | 526.5    | 71.5  |       |        |       |
| Educational Services                 |                    |       | 10,506.7 |       |       |        |       |
| Health Care and Social Assistance    | 201.2              | 109.0 |          | 161.2 |       |        |       |
| Arts, Entertainment, and Recreation  | 1,060.3            |       |          |       |       |        |       |
| Accommodation and Food Services      | 249.6              | 71.9  | 60.5     | 186.2 |       |        |       |
| Other Services (except Public Admin) | 93.5               | 64.2  | 239.5    | 85.8  |       |        |       |
| <b>Total</b>                         | 68.1               | 73.4  | 137.5    | 64.3  | 121.0 |        | 655.7 |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

Note: A value > 100 indicates that movers are more common in the size category than are all establishments in the region.

**Table 6a: Distribution of Establishments Expanding - by Size**

| NAICS Description                    | Establishment Size |             |            |            |            |            |            | Amount of Expansion |
|--------------------------------------|--------------------|-------------|------------|------------|------------|------------|------------|---------------------|
|                                      | 1-5                | 6-25        | 26-50      | 51-100     | 101-250    | 251-500    | 501+       |                     |
| Ag., Forestry, Fishing and Hunting   | 64.3               | 35.7        | 0.0        | 0.0        | 0.0        | 0.0        | 0.0        | 258                 |
| Utilities                            | 15.4               | 84.6        | 0.0        | 0.0        | 0.0        | 0.0        | 0.0        | 13                  |
| Construction                         | 32.1               | 31.9        | 9.4        | 9.8        | 16.8       | 0.0        | 0.0        | 1,192               |
| Manufacturing                        | 31.3               | 61.8        | 6.9        | 0.0        | 0.0        | 0.0        | 0.0        | 131                 |
| Wholesale Trade                      | 59.4               | 31.5        | 9.1        | 0.0        | 0.0        | 0.0        | 0.0        | 219                 |
| Retail Trade                         | 65.8               | 26.7        | 7.4        | 0.0        | 0.0        | 0.0        | 0.0        | 632                 |
| Transportation and Warehousing       | 97.7               | 2.3         | 0.0        | 0.0        | 0.0        | 0.0        | 0.0        | 44                  |
| Information                          | 72.3               | 27.7        | 0.0        | 0.0        | 0.0        | 0.0        | 0.0        | 137                 |
| Finance and Insurance                | 78.5               | 21.5        | 0.0        | 0.0        | 0.0        | 0.0        | 0.0        | 93                  |
| Real Estate and Rental and Leasing   | 68.9               | 31.1        | 0.0        | 0.0        | 0.0        | 0.0        | 0.0        | 193                 |
| Prof., Sci., and Tech. Services      | 67.7               | 31.3        | 1.0        | 0.0        | 0.0        | 0.0        | 0.0        | 517                 |
| Admin Support and Waste Mgmt Svcs    | 61.7               | 8.2         | 18.2       | 8.0        | 4.0        | 0.0        | 0.0        | 501                 |
| Educational Services                 | 12.8               | 58.0        | 8.5        | 20.6       | 0.0        | 0.0        | 0.0        | 281                 |
| Health Care and Social Assistance    | 70.5               | 29.5        | 0.0        | 0.0        | 0.0        | 0.0        | 0.0        | 380                 |
| Arts, Entertainment, and Recreation  | 82.2               | 0.0         | 17.8       | 0.0        | 0.0        | 0.0        | 0.0        | 45                  |
| Accommodation and Food Services      | 55.1               | 34.8        | 10.1       | 0.0        | 0.0        | 0.0        | 0.0        | 198                 |
| Other Services (except Public Admin) | 71.1               | 18.0        | 10.9       | 0.0        | 0.0        | 0.0        | 0.0        | 284                 |
| Public Administration                | 57.4               | 0.0         | 13.0       | 29.6       | 0.0        | 0.0        | 0.0        | 54                  |
| <b>Total</b>                         | <b>54.7</b>        | <b>29.4</b> | <b>7.2</b> | <b>4.5</b> | <b>4.3</b> | <b>0.0</b> | <b>0.0</b> | <b>5,172</b>        |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Table 6b: Distribution of Establishments Contracting - by Size**

| NAICS Description                    | Establishment Size |             |             |             |             |            |            | Amount of Contraction |
|--------------------------------------|--------------------|-------------|-------------|-------------|-------------|------------|------------|-----------------------|
|                                      | 1-5                | 6-25        | 26-50       | 51-100      | 101-250     | 251-500    | 501+       |                       |
| Ag., Forestry, Fishing and Hunting   | 23.4               | 0.0         | 48.6        | 28.0        | 0.0         | 0.0        | 0.0        | 107                   |
| Utilities                            | 0.0                | 100.0       | 0.0         | 0.0         | 0.0         | 0.0        | 0.0        | 4                     |
| Construction                         | 12.5               | 29.9        | 27.6        | 10.9        | 19.2        | 0.0        | 0.0        | 562                   |
| Manufacturing                        | 20.6               | 53.6        | 15.5        | 10.3        | 0.0         | 0.0        | 0.0        | 97                    |
| Wholesale Trade                      | 29.4               | 70.6        | 0.0         | 0.0         | 0.0         | 0.0        | 0.0        | 68                    |
| Retail Trade                         | 29.4               | 30.3        | 15.9        | 0.3         | 24.0        | 0.0        | 0.0        | 333                   |
| Transportation and Warehousing       | 100.0              | 0.0         | 0.0         | 0.0         | 0.0         | 0.0        | 0.0        | 9                     |
| Information                          | 13.0               | 37.0        | 50.0        | 0.0         | 0.0         | 0.0        | 0.0        | 54                    |
| Finance and Insurance                | 43.1               | 29.4        | 27.5        | 0.0         | 0.0         | 0.0        | 0.0        | 51                    |
| Real Estate and Rental and Leasing   | 18.5               | 30.3        | 0.0         | 51.3        | 0.0         | 0.0        | 0.0        | 119                   |
| Prof., Sci., and Tech. Services      | 22.2               | 31.9        | 30.4        | 15.5        | 0.0         | 0.0        | 0.0        | 207                   |
| Admin Support and Waste Mgmt Svcs    | 63.2               | 33.7        | 3.2         | 0.0         | 0.0         | 0.0        | 0.0        | 95                    |
| Educational Services                 | 0.4                | 10.1        | 0.0         | 20.2        | 69.4        | 0.0        | 0.0        | 258                   |
| Health Care and Social Assistance    | 27.8               | 59.1        | 13.0        | 0.0         | 0.0         | 0.0        | 0.0        | 115                   |
| Arts, Entertainment, and Recreation  | 61.5               | 38.5        | 0.0         | 0.0         | 0.0         | 0.0        | 0.0        | 13                    |
| Accommodation and Food Services      | 18.6               | 54.2        | 27.1        | 0.0         | 0.0         | 0.0        | 0.0        | 59                    |
| Other Services (except Public Admin) | 66.7               | 33.3        | 0.0         | 0.0         | 0.0         | 0.0        | 0.0        | 147                   |
| Public Administration                | 0.0                | 0.0         | 30.1        | 69.9        | 0.0         | 0.0        | 0.0        | 143                   |
| <b>Total</b>                         | <b>22.5</b>        | <b>29.6</b> | <b>18.7</b> | <b>14.2</b> | <b>15.0</b> | <b>0.0</b> | <b>0.0</b> | <b>2,441</b>          |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Table 7a: Relative Distribution of Establishments Expanding - by Size**

| NAICS Description                    | Establishment Size |       |       |        |         |              |
|--------------------------------------|--------------------|-------|-------|--------|---------|--------------|
|                                      | 1-5                | 6-25  | 26-50 | 51-100 | 101-250 | 251-500 501+ |
| Ag., Forestry, Fishing and Hunting   | 181.2              | 220.2 |       |        |         |              |
| Utilities                            | 183.6              | 92.4  |       |        |         |              |
| Construction                         | 117.5              | 89.9  | 54.5  | 92.2   | 180.4   |              |
| Manufacturing                        | 64.5               | 167.6 | 122.6 |        |         |              |
| Wholesale Trade                      | 129.9              | 70.1  | 97.6  |        |         |              |
| Retail Trade                         | 184.1              | 108.2 | 49.0  |        |         |              |
| Transportation and Warehousing       | 216.5              | 5.2   |       |        |         |              |
| Information                          | 220.6              | 65.7  |       |        |         |              |
| Finance and Insurance                | 144.4              | 55.3  |       |        |         |              |
| Real Estate and Rental and Leasing   | 149.4              | 98.3  |       |        |         |              |
| Prof., Sci., and Tech. Services      | 149.9              | 93.9  | 8.8   |        |         |              |
| Admin Support and Waste Mgmt Svcs    | 106.8              | 35.2  | 237.1 | 116.7  | 89.3    |              |
| Educational Services                 | 420.8              | 479.1 | 71.7  | 29.5   |         |              |
| Health Care and Social Assistance    | 151.3              | 61.5  |       |        |         |              |
| Arts, Entertainment, and Recreation  | 194.2              |       | 63.4  |        |         |              |
| Accommodation and Food Services      | 469.0              | 59.5  | 51.4  |        |         |              |
| Other Services (except Public Admin) | 122.4              | 50.6  | 965.4 |        |         |              |
| Public Administration                | 4,441.6            |       | 69.3  | 37.7   |         |              |
| <b>Total</b>                         | 154.5              | 90.9  | 55.3  | 29.6   | 102.7   |              |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Table 7b: Relative Distribution of Establishments Contracting - by Size**

| NAICS Description                    | Establishment Size |       |       |        |         |              |
|--------------------------------------|--------------------|-------|-------|--------|---------|--------------|
|                                      | 1-5                | 6-25  | 26-50 | 51-100 | 101-250 | 251-500 501+ |
| Ag., Forestry, Fishing and Hunting   | 65.8               |       | 176.3 | 135.2  |         |              |
| Utilities                            |                    | 109.1 |       |        |         |              |
| Construction                         | 45.6               | 84.3  | 160.0 | 102.0  | 206.6   |              |
| Manufacturing                        | 42.5               | 145.3 | 275.9 | 114.4  |         |              |
| Wholesale Trade                      | 64.4               | 157.1 |       |        |         |              |
| Retail Trade                         | 82.3               | 122.7 | 104.9 | 2.6    | 184.4   |              |
| Transportation and Warehousing       | 221.6              |       |       |        |         |              |
| Information                          | 39.6               | 87.7  | 199.9 |        |         |              |
| Finance and Insurance                | 79.4               | 75.6  | 405.6 |        |         |              |
| Real Estate and Rental and Leasing   | 40.1               | 95.7  |       | 513.8  |         |              |
| Prof., Sci., and Tech. Services      | 49.2               | 95.5  | 276.8 | 187.4  |         |              |
| Admin Support and Waste Mgmt Svcs    | 109.4              | 144.7 | 41.2  |        |         |              |
| Educational Services                 | 12.7               | 83.2  |       | 28.8   | 2,424.2 |              |
| Health Care and Social Assistance    | 59.7               | 123.4 | 238.6 |        |         |              |
| Arts, Entertainment, and Recreation  | 145.4              | 129.8 |       |        |         |              |
| Accommodation and Food Services      | 158.8              | 92.7  | 137.9 |        |         |              |
| Other Services (except Public Admin) | 114.8              | 93.9  |       |        |         |              |
| Public Administration                |                    |       | 160.7 | 89.0   |         |              |
| <b>Total</b>                         | 63.5               | 91.6  | 143.0 | 94.1   | 363.1   |              |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Table 8a: Distribution of Establishments Dying - by Size**

| NAICS Description                    | Establishment Size |             |             |            |            |            |            | Amount of Death |
|--------------------------------------|--------------------|-------------|-------------|------------|------------|------------|------------|-----------------|
|                                      | 1-5                | 6-25        | 26-50       | 51-100     | 101-250    | 251-500    | 501+       |                 |
| Ag., Forestry, Fishing and Hunting   | 46.6               | 22.6        | 30.8        | 0.0        | 0.0        | 0.0        | 0.0        | 146             |
| Mining                               | 23.5               | 76.5        | 0.0         | 0.0        | 0.0        | 0.0        | 0.0        | 17              |
| Utilities                            | 100.0              | 0.0         | 0.0         | 0.0        | 0.0        | 0.0        | 0.0        | 2               |
| Construction                         | 43.5               | 32.6        | 10.5        | 13.3       | 0.0        | 0.0        | 0.0        | 1,139           |
| Manufacturing                        | 51.1               | 40.6        | 8.3         | 0.0        | 0.0        | 0.0        | 0.0        | 313             |
| Wholesale Trade                      | 64.5               | 35.5        | 0.0         | 0.0        | 0.0        | 0.0        | 0.0        | 341             |
| Retail Trade                         | 53.0               | 18.4        | 11.8        | 4.3        | 12.5       | 0.0        | 0.0        | 1,401           |
| Transportation and Warehousing       | 42.8               | 22.5        | 34.7        | 0.0        | 0.0        | 0.0        | 0.0        | 173             |
| Information                          | 38.6               | 10.7        | 50.7        | 0.0        | 0.0        | 0.0        | 0.0        | 140             |
| Finance and Insurance                | 60.5               | 39.5        | 0.0         | 0.0        | 0.0        | 0.0        | 0.0        | 377             |
| Real Estate and Rental and Leasing   | 59.3               | 13.7        | 9.6         | 17.3       | 0.0        | 0.0        | 0.0        | 364             |
| Prof., Sci., and Tech. Services      | 59.5               | 29.7        | 10.9        | 0.0        | 0.0        | 0.0        | 0.0        | 691             |
| Admin Support and Waste Mgmt Svcs    | 40.0               | 18.7        | 2.7         | 25.3       | 13.4       | 0.0        | 0.0        | 970             |
| Educational Services                 | 26.2               | 14.3        | 59.5        | 0.0        | 0.0        | 0.0        | 0.0        | 84              |
| Health Care and Social Assistance    | 59.9               | 30.3        | 9.8         | 0.0        | 0.0        | 0.0        | 0.0        | 357             |
| Arts, Entertainment, and Recreation  | 71.4               | 28.6        | 0.0         | 0.0        | 0.0        | 0.0        | 0.0        | 126             |
| Accommodation and Food Services      | 19.3               | 45.1        | 23.4        | 12.2       | 0.0        | 0.0        | 0.0        | 534             |
| Other Services (except Public Admin) | 70.1               | 24.8        | 5.1         | 0.0        | 0.0        | 0.0        | 0.0        | 589             |
| Public Administration                | 2.9                | 0.0         | 27.2        | 69.9       | 0.0        | 0.0        | 0.0        | 136             |
| Other                                | 100.0              | 0.0         | 0.0         | 0.0        | 0.0        | 0.0        | 0.0        | 15              |
| <b>Total</b>                         | <b>49.6</b>        | <b>26.6</b> | <b>11.4</b> | <b>8.6</b> | <b>3.9</b> | <b>0.0</b> | <b>0.0</b> | <b>7,915</b>    |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Table 8b: Relative Distribution of Establishments Dying - by Size**

| NAICS Description                    | Establishment Size |             |             |             |             |         |      |
|--------------------------------------|--------------------|-------------|-------------|-------------|-------------|---------|------|
|                                      | 1-5                | 6-25        | 26-50       | 51-100      | 101-250     | 251-500 | 501+ |
| Ag., Forestry, Fishing and Hunting   | 187.4              | 146.2       | 109.2       |             |             |         |      |
| Mining                               | 45.0               | 160.3       |             |             |             |         |      |
| Utilities                            | 1,009.0            |             |             |             |             |         |      |
| Construction                         | 231.2              | 108.5       | 56.5        | 90.5        |             |         |      |
| Manufacturing                        | 115.4              | 115.4       | 538.1       |             |             |         |      |
| Wholesale Trade                      | 171.5              | 76.7        |             |             |             |         |      |
| Retail Trade                         | 166.6              | 72.2        | 65.6        | 38.8        | 91.4        |         |      |
| Transportation and Warehousing       | 108.2              | 54.7        | 180.6       |             |             |         |      |
| Information                          | 189.4              | 37.1        | 99.9        |             |             |         |      |
| Finance and Insurance                | 123.2              | 89.2        |             |             |             |         |      |
| Real Estate and Rental and Leasing   | 162.9              | 43.2        | 66.1        | 100.3       |             |         |      |
| Prof., Sci., and Tech. Services      | 168.1              | 92.9        | 67.6        |             |             |         |      |
| Admin Support and Waste Mgmt Svcs    | 85.9               | 75.4        | 39.2        | 276.2       | 105.4       |         |      |
| Educational Services                 | 1,376.6            | 266.9       | 856.6       |             |             |         |      |
| Health Care and Social Assistance    | 167.7              | 61.9        | 63.8        |             |             |         |      |
| Arts, Entertainment, and Recreation  | 172.9              | 93.2        |             |             |             |         |      |
| Accommodation and Food Services      | 201.0              | 75.5        | 107.5       | 137.0       |             |         |      |
| Other Services (except Public Admin) | 146.4              | 58.7        | 773.2       |             |             |         |      |
| Public Administration                | 862.1              |             | 298.1       | 79.3        |             |         |      |
| Other                                | 100.0              |             |             |             |             |         |      |
| <b>Total</b>                         | <b>176.3</b>       | <b>85.9</b> | <b>77.3</b> | <b>47.3</b> | <b>56.6</b> |         |      |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Table 9: Move Ins Relative to Move Outs - Across Time**

Contents are (Ratio MoveIns/MoveOuts in Brentwood)/(Average Ratio in Other Regions)

| Industry                             | Total          | 1995-2000   | 2001-2003   | 2004-2007   | 2008+       | All Yrs     |
|--------------------------------------|----------------|-------------|-------------|-------------|-------------|-------------|
| <b>by Employment</b>                 |                |             |             |             |             |             |
| Educational Services                 | 11,912         |             |             | 4.02        |             | 13.44       |
| Arts, Entertainment, and Recreation  | 2,411          |             |             | 1.50        | 1.87        | 4.98        |
| Admin Support and Waste Mgmt Svcs    | 10,513         | 5.76        | 6.19        | 3.16        | 1.28        | 4.07        |
| Finance and Insurance                | 5,504          | 1.56        |             | 1.82        | 4.21        | 4.04        |
| Real Estate and Rental and Leasing   | 6,418          | 1.51        | 5.61        | 2.01        |             | 3.65        |
| Retail Trade                         | 20,926         | 2.18        | 2.27        | 5.77        | 3.46        | 3.55        |
| Transportation and Warehousing       | 2,048          | 0.39        | 12.07       | 14.19       | 0.62        | 3.23        |
| Information                          | 2,182          | 0.45        |             | 2.65        | 2.25        | 2.35        |
| Health Care and Social Assistance    | 7,371          |             | 2.51        | 4.45        | 1.86        | 2.34        |
| Prof., Sci., and Tech. Services      | 10,815         |             | 3.77        | 1.53        | 1.07        | 1.94        |
| Manufacturing                        | 3,721          | 8.21        | 1.09        | 1.14        | 0.27        | 1.75        |
| <b>Total</b>                         | <b>140,915</b> | <b>0.64</b> | <b>1.63</b> | <b>3.62</b> | <b>1.51</b> | <b>1.70</b> |
| Ag., Forestry, Fishing and Hunting   | 5,198          |             |             |             | 0.00        | 1.68        |
| Other Services (except Public Admin) | 9,880          | 1.04        | 1.21        | 1.55        | 0.87        | 1.63        |
| Wholesale Trade                      | 5,204          | 1.29        | 2.39        | 7.17        | 0.08        | 1.52        |
| Construction                         | 22,026         | 0.18        | 0.88        | 5.06        | 4.23        | 1.19        |
| Accommodation and Food Services      | 10,751         |             |             |             | 0.02        | 0.98        |
| Mining                               | 68             |             |             |             |             |             |
| Utilities                            | 538            |             |             |             |             |             |
| Public Administration                | 3,362          |             |             |             |             |             |
| Other                                | 67             |             |             |             |             |             |
| <b>by Number of Establishments</b>   |                |             |             |             |             |             |
| Educational Services                 | 452            |             |             | 3.69        |             | 7.47        |
| Real Estate and Rental and Leasing   | 1,540          | 3.86        | 3.60        | 4.21        |             | 5.41        |
| Finance and Insurance                | 1,510          | 2.17        |             | 7.32        | 2.11        | 4.32        |
| Information                          | 483            | 0.50        |             | 5.16        | 2.51        | 3.65        |
| Arts, Entertainment, and Recreation  | 552            |             |             | 2.43        | 1.44        | 3.20        |
| Manufacturing                        | 1,039          | 6.65        | 7.31        | 1.85        | 1.79        | 3.10        |
| Prof., Sci., and Tech. Services      | 2,955          |             | 4.49        | 2.03        | 2.50        | 2.93        |
| <b>Total</b>                         | <b>28,537</b>  | <b>2.43</b> | <b>3.37</b> | <b>2.78</b> | <b>1.66</b> | <b>2.48</b> |
| Retail Trade                         | 3,856          | 2.76        | 2.34        | 2.17        | 5.22        | 2.46        |
| Wholesale Trade                      | 1,290          | 2.64        | 3.49        | 8.74        | 0.42        | 2.32        |
| Accommodation and Food Services      | 950            |             |             |             | 0.22        | 2.24        |
| Admin Support and Waste Mgmt Svcs    | 3,629          | 1.57        | 2.06        | 3.18        | 1.44        | 2.23        |
| Transportation and Warehousing       | 590            | 0.41        | 4.40        | 8.71        | 0.91        | 2.21        |
| Construction                         | 3,859          | 3.17        | 3.27        | 2.38        | 1.45        | 2.19        |
| Health Care and Social Assistance    | 1,507          |             | 1.85        | 2.71        | 1.66        | 2.15        |
| Other Services (except Public Admin) | 3,087          | 0.32        | 1.57        | 1.70        | 2.94        | 1.96        |
| Ag., Forestry, Fishing and Hunting   | 1,060          |             |             |             | 0.00        | 0.84        |
| Other                                | 30             |             |             |             |             |             |
| Mining                               | 25             |             |             |             |             |             |
| Public Administration                | 71             |             |             |             |             |             |
| Utilities                            | 52             |             |             |             |             |             |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Table 9a: Move Ins Relative to Move Outs - 1995-2009**

| Industry                             | Total   | Ratio | Brentwood | San Francisco | Santa Clara | Los Angeles | Alameda | Contra Costa |
|--------------------------------------|---------|-------|-----------|---------------|-------------|-------------|---------|--------------|
| <b>by Employment</b>                 |         |       |           |               |             |             |         |              |
| Educational Services                 | 11,912  | 13.44 | 12.83     | 0.79          | 0.79        | 0.68        | 1.74    | 0.77         |
| Arts, Entertainment, and Recreation  | 2,411   | 4.98  | 5.00      | 1.14          | 0.45        | 0.93        | 0.70    | 1.80         |
| Admin Support and Waste Mgmt Svcs    | 10,513  | 4.07  | 3.29      | 0.31          | 0.75        | 0.68        | 1.03    | 1.27         |
| Finance and Insurance                | 5,504   | 4.04  | 2.97      | 0.30          | 0.46        | 0.53        | 0.81    | 1.56         |
| Real Estate and Rental and Leasing   | 6,418   | 3.65  | 3.39      | 1.01          | 0.69        | 1.02        | 0.84    | 1.07         |
| Retail Trade                         | 20,926  | 3.55  | 3.69      | 1.07          | 0.67        | 0.52        | 1.52    | 1.43         |
| Transportation and Warehousing       | 2,048   | 3.23  | 2.64      | 0.36          | 0.37        | 0.39        | 1.12    | 1.85         |
| Information                          | 2,182   | 2.35  | 2.29      | 0.98          | 0.76        | 0.92        | 1.18    | 1.03         |
| Health Care and Social Assistance    | 7,371   | 2.34  | 1.91      | 0.68          | 0.92        | 0.63        | 0.92    | 0.93         |
| Prof., Sci., and Tech. Services      | 10,815  | 1.94  | 1.81      | 0.60          | 0.84        | 0.65        | 1.37    | 1.19         |
| Manufacturing                        | 3,721   | 1.75  | 1.68      | 0.31          | 0.63        | 0.44        | 1.60    | 1.82         |
| <b>Total</b>                         | 140,915 | 1.70  | 1.51      | 0.48          | 0.68        | 0.56        | 1.38    | 1.34         |
| Ag., Forestry, Fishing and Hunting   | 5,198   | 1.68  | 1.25      | 0.44          | 0.34        | 1.60        | 0.84    | 0.50         |
| Other Services (except Public Admin) | 9,880   | 1.63  | 1.48      | 0.48          | 0.60        | 0.65        | 0.87    | 1.92         |
| Wholesale Trade                      | 5,204   | 1.52  | 1.22      | 0.43          | 0.64        | 0.49        | 1.41    | 1.05         |
| Construction                         | 22,026  | 1.19  | 0.94      | 0.51          | 0.44        | 0.53        | 1.59    | 0.87         |
| Accommodation and Food Services      | 10,751  | 0.98  | 0.81      | 0.53          | 0.86        | 0.52        | 1.45    | 0.75         |
| Public Administration                | 3,362   |       |           | 0.03          | 26.31       | 0.72        | 17.40   | 2.85         |
| Other                                | 67      |       |           | 0.02          | 0.60        | 0.83        | 3.00    | 0.22         |
| Utilities                            | 538     |       |           | 0.43          | 0.08        | 0.32        | 2.86    | 0.25         |
| Mining                               | 68      |       |           | 0.04          | 0.38        | 0.53        | 0.07    | 42.38        |
| <b>by Number of Establishments</b>   |         |       |           |               |             |             |         |              |
| Educational Services                 | 452     | 7.47  | 6.00      | 0.78          | 0.72        | 0.70        | 0.73    | 1.09         |
| Real Estate and Rental and Leasing   | 1,540   | 5.41  | 4.20      | 0.67          | 0.53        | 0.67        | 0.85    | 1.16         |
| Finance and Insurance                | 1,510   | 4.32  | 3.43      | 0.63          | 0.61        | 0.59        | 0.85    | 1.29         |
| Information                          | 483     | 3.65  | 3.00      | 0.63          | 0.63        | 0.73        | 0.91    | 1.20         |
| Arts, Entertainment, and Recreation  | 552     | 3.20  | 2.50      | 0.63          | 0.55        | 0.79        | 0.95    | 0.99         |
| Manufacturing                        | 1,039   | 3.10  | 2.21      | 0.43          | 0.52        | 0.46        | 1.00    | 1.17         |
| Prof., Sci., and Tech. Services      | 2,955   | 2.93  | 2.26      | 0.57          | 0.60        | 0.63        | 0.96    | 1.10         |
| <b>Total</b>                         | 28,537  | 2.48  | 1.89      | 0.55          | 0.60        | 0.61        | 0.92    | 1.13         |
| Retail Trade                         | 3,856   | 2.46  | 2.00      | 0.51          | 0.70        | 0.63        | 0.82    | 1.40         |
| Wholesale Trade                      | 1,290   | 2.32  | 1.76      | 0.42          | 0.59        | 0.59        | 1.13    | 1.07         |
| Accommodation and Food Services      | 950     | 2.24  | 2.25      | 0.78          | 0.92        | 0.94        | 1.06    | 1.31         |
| Admin Support and Waste Mgmt Svcs    | 3,629   | 2.23  | 1.67      | 0.55          | 0.69        | 0.65        | 0.85    | 0.99         |
| Transportation and Warehousing       | 590     | 2.21  | 1.62      | 0.46          | 0.46        | 0.61        | 0.94    | 1.21         |
| Construction                         | 3,859   | 2.19  | 1.49      | 0.55          | 0.48        | 0.52        | 0.87    | 0.99         |
| Health Care and Social Assistance    | 1,507   | 2.15  | 1.75      | 0.76          | 0.76        | 0.71        | 0.72    | 1.12         |
| Other Services (except Public Admin) | 3,087   | 1.96  | 1.42      | 0.52          | 0.62        | 0.58        | 0.82    | 1.07         |
| Ag., Forestry, Fishing and Hunting   | 1,060   | 0.84  | 0.75      | 0.86          | 0.77        | 0.98        | 1.10    | 0.77         |
| Public Administration                | 71      |       |           | 0.40          | 1.25        | 0.88        | 0.67    | 2.00         |
| Utilities                            | 52      |       |           | 0.88          | 0.50        | 0.75        | 1.38    | 1.00         |
| Mining                               | 25      |       |           | 0.36          | 0.43        | 0.58        | 0.62    | 5.80         |
| Other                                | 30      |       |           | 0.25          | 0.67        | 1.00        | 1.00    | 0.33         |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

Note: Ratio is the Brentwoodratio divided by the average of the ratio in the other regions.

**Table 9b: Move Ins Relative to Move Outs - 1995-2000**

| Industry                             | Total  | Ratio | Brentwood | San Francisco | Santa Clara | Los Angeles | Alameda | Contra Costa |
|--------------------------------------|--------|-------|-----------|---------------|-------------|-------------|---------|--------------|
| <b>by Employment</b>                 |        |       |           |               |             |             |         |              |
| Manufacturing                        | 813    | 8.21  | 8.00      | 0.19          | 0.74        | 0.44        | 2.51    | 0.99         |
| Admin Support and Waste Mgmt Svcs    | 1,461  | 5.76  | 5.29      | 0.15          | 1.88        | 0.81        | 0.95    | 0.79         |
| Retail Trade                         | 4,015  | 2.18  | 3.00      | 2.19          | 0.59        | 0.43        | 1.62    | 2.05         |
| Finance and Insurance                | 870    | 1.56  | 1.67      | 0.18          | 0.32        | 0.70        | 1.94    | 2.19         |
| Real Estate and Rental and Leasing   | 1,019  | 1.51  | 1.42      | 0.56          | 0.67        | 0.88        | 1.44    | 1.14         |
| Wholesale Trade                      | 979    | 1.29  | 1.10      | 0.52          | 0.41        | 0.59        | 1.59    | 1.16         |
| Other Services (except Public Admin) | 1,907  | 1.04  | 0.83      | 0.16          | 0.45        | 0.47        | 1.70    | 1.21         |
| <b>Total</b>                         | 26,865 | 0.64  | 0.58      | 0.35          | 0.75        | 0.56        | 1.79    | 1.14         |
| Information                          | 444    | 0.45  | 0.55      | 0.36          | 0.93        | 1.24        | 2.19    | 1.35         |
| Transportation and Warehousing       | 400    | 0.39  | 0.35      | 0.09          | 0.24        | 0.57        | 2.28    | 1.30         |
| Construction                         | 4,587  | 0.18  | 0.14      | 0.78          | 0.41        | 0.62        | 1.29    | 0.93         |
| Accommodation and Food Services      | 2,348  |       |           | 1.24          | 0.63        | 0.15        | 0.95    | 1.24         |
| Mining                               | 15     |       |           | 0.07          | 0.00        | 0.12        | 0.62    | 2.00         |
| Prof., Sci., and Tech. Services      | 1,790  |       |           | 0.82          | 1.11        | 0.78        | 1.81    | 1.42         |
| Utilities                            | 91     |       |           | 0.64          | 0.13        | 0.14        | 0.31    | 0.05         |
| Arts, Entertainment, and Recreation  | 585    |       |           | 1.29          | 0.57        | 0.32        | 0.58    | 1.57         |
| Educational Services                 | 2,232  |       |           | 0.85          | 0.52        | 0.38        | 0.18    | 6.37         |
| Other                                | 8      |       |           |               |             |             |         |              |
| Ag., Forestry, Fishing and Hunting   | 1,232  |       |           | 0.46          | 0.19        | 3.36        | 1.28    | 0.77         |
| Public Administration                | 847    |       |           | 0.00          |             | 0.73        | 0.00    | 0.87         |
| Health Care and Social Assistance    | 1,222  |       |           | 0.55          | 0.65        | 0.48        | 2.88    | 0.51         |
| <b>by Number of Establishments</b>   |        |       |           |               |             |             |         |              |
| Manufacturing                        | 201    | 6.65  | 5.00      | 0.41          | 0.50        | 0.46        | 1.37    | 1.02         |
| Real Estate and Rental and Leasing   | 278    | 3.86  | 3.00      | 0.42          | 0.78        | 0.67        | 0.87    | 1.14         |
| Construction                         | 732    | 3.17  | 2.40      | 0.78          | 0.51        | 0.47        | 0.93    | 1.11         |
| Retail Trade                         | 769    | 2.76  | 2.50      | 0.66          | 0.78        | 0.69        | 1.06    | 1.33         |
| Wholesale Trade                      | 228    | 2.64  | 2.25      | 0.42          | 0.48        | 0.67        | 1.42    | 1.26         |
| <b>Total</b>                         | 4,754  | 2.43  | 2.04      | 0.60          | 0.60        | 0.62        | 1.14    | 1.22         |
| Finance and Insurance                | 219    | 2.17  | 2.00      | 0.61          | 0.83        | 0.63        | 0.96    | 1.56         |
| Admin Support and Waste Mgmt Svcs    | 231    | 1.57  | 1.25      | 0.63          | 0.73        | 0.72        | 0.94    | 0.95         |
| Information                          | 74     | 0.50  | 0.50      | 0.71          | 0.63        | 0.81        | 1.33    | 1.54         |
| Transportation and Warehousing       | 95     | 0.41  | 0.33      | 0.54          | 0.26        | 0.71        | 1.19    | 1.35         |
| Other Services (except Public Admin) | 589    | 0.32  | 0.25      | 0.34          | 0.77        | 0.63        | 1.19    | 0.98         |
| Educational Services                 | 84     |       |           | 1.00          | 0.44        | 0.82        | 0.47    | 2.00         |
| Public Administration                | 14     |       |           | 0.00          |             | 0.71        | 0.00    | 1.50         |
| Arts, Entertainment, and Recreation  | 112    |       |           | 0.52          | 0.43        | 0.62        | 0.73    | 1.45         |
| Health Care and Social Assistance    | 215    |       |           | 0.92          | 0.85        | 0.77        | 1.04    | 1.10         |
| Other                                | 4      |       |           |               |             |             |         |              |
| Prof., Sci., and Tech. Services      | 431    |       |           | 0.73          | 0.67        | 0.59        | 1.09    | 1.28         |
| Mining                               | 5      |       |           | 0.75          | 0.00        | 0.35        | 1.50    | 2.00         |
| Utilities                            | 10     |       |           | 1.00          | 0.50        | 0.29        | 0.25    | 0.50         |
| Accommodation and Food Services      | 199    |       |           | 1.00          | 0.71        | 0.75        | 1.10    | 1.64         |
| Ag., Forestry, Fishing and Hunting   | 264    |       |           | 0.20          | 0.50        | 0.69        | 2.00    | 4.00         |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

Note: Ratio is the Brentwoodratio divided by the average of the ratio in the other regions.

**Table 9c: Move Ins Relative to Move Outs - 2001-2003**

| Industry                             | Total  | Ratio | Brentwood | San Francisco | Santa Clara | Los Angeles | Alameda | Contra Costa |
|--------------------------------------|--------|-------|-----------|---------------|-------------|-------------|---------|--------------|
| <b>by Employment</b>                 |        |       |           |               |             |             |         |              |
| Transportation and Warehousing       | 359    | 12.07 | 12.00     | 0.61          | 0.59        | 0.18        | 0.84    | 2.75         |
| Admin Support and Waste Mgmt Svcs    | 1,504  | 6.19  | 4.91      | 0.49          | 0.36        | 0.84        | 0.93    | 1.35         |
| Real Estate and Rental and Leasing   | 978    | 5.61  | 5.50      | 1.29          | 0.35        | 1.09        | 1.51    | 0.66         |
| Prof., Sci., and Tech. Services      | 2,265  | 3.77  | 3.33      | 0.44          | 0.56        | 0.66        | 1.62    | 1.14         |
| Health Care and Social Assistance    | 1,144  | 2.51  | 2.25      | 0.74          | 0.83        | 1.14        | 0.85    | 0.92         |
| Wholesale Trade                      | 768    | 2.39  | 2.08      | 0.08          | 0.52        | 0.72        | 1.43    | 1.60         |
| Retail Trade                         | 3,148  | 2.27  | 2.11      | 0.43          | 0.58        | 0.72        | 0.93    | 1.97         |
| <b>Total</b>                         | 23,198 | 1.63  | 1.67      | 0.42          | 0.39        | 0.64        | 1.49    | 2.19         |
| Other Services (except Public Admin) | 1,770  | 1.21  | 1.53      | 0.76          | 1.05        | 0.45        | 0.97    | 3.08         |
| Manufacturing                        | 754    | 1.09  | 1.60      | 0.19          | 0.25        | 0.51        | 1.97    | 4.42         |
| Construction                         | 3,435  | 0.88  | 0.82      | 0.22          | 0.56        | 0.49        | 2.55    | 0.84         |
| Finance and Insurance                | 734    |       |           | 0.21          | 0.27        | 1.05        | 1.40    | 3.28         |
| Ag., Forestry, Fishing and Hunting   | 728    |       |           | 0.48          | 0.12        | 0.44        | 0.20    | 1.05         |
| Utilities                            | 117    |       |           | 0.00          |             | 8.00        | 0.00    | 0.33         |
| Mining                               | 12     |       |           | 0.00          | 0.60        | 6.02        | 0.20    | 662.60       |
| Public Administration                | 444    |       |           | 0.30          | 6.00        | 0.05        | 4.72    | 4.78         |
| Accommodation and Food Services      | 1,926  |       |           | 0.20          | 0.40        | 1.31        | 1.41    | 0.64         |
| Arts, Entertainment, and Recreation  | 372    |       |           | 0.94          | 0.23        | 1.34        | 0.87    | 4.11         |
| Information                          | 253    |       |           | 1.05          | 0.48        | 0.73        | 0.81    | 0.74         |
| Other                                | 8      |       |           | 0.02          | 0.50        | 0.87        | 3.00    | 0.25         |
| Educational Services                 | 2,479  |       |           | 0.47          | 0.23        | 1.20        | 3.19    | 0.23         |
| <b>by Number of Establishments</b>   |        |       |           |               |             |             |         |              |
| Manufacturing                        | 193    | 7.31  | 5.00      | 0.39          | 0.42        | 0.56        | 1.00    | 1.05         |
| Prof., Sci., and Tech. Services      | 503    | 4.49  | 3.33      | 0.47          | 0.46        | 0.71        | 1.06    | 1.00         |
| Transportation and Warehousing       | 81     | 4.40  | 3.00      | 0.53          | 0.60        | 0.61        | 0.57    | 1.09         |
| Real Estate and Rental and Leasing   | 221    | 3.60  | 3.00      | 0.68          | 0.33        | 0.70        | 1.02    | 1.44         |
| Wholesale Trade                      | 218    | 3.49  | 2.33      | 0.31          | 0.53        | 0.66        | 0.85    | 1.00         |
| <b>Total</b>                         | 4,391  | 3.37  | 2.48      | 0.48          | 0.48        | 0.69        | 0.89    | 1.14         |
| Construction                         | 592    | 3.27  | 2.11      | 0.39          | 0.38        | 0.52        | 0.75    | 1.18         |
| Retail Trade                         | 654    | 2.34  | 2.00      | 0.47          | 0.48        | 0.69        | 0.71    | 1.93         |
| Admin Support and Waste Mgmt Svcs    | 354    | 2.06  | 1.33      | 0.51          | 0.42        | 0.63        | 0.76    | 0.90         |
| Health Care and Social Assistance    | 254    | 1.85  | 1.50      | 0.68          | 0.77        | 0.82        | 0.82    | 0.95         |
| Other Services (except Public Admin) | 533    | 1.57  | 1.17      | 0.63          | 0.59        | 0.72        | 0.91    | 0.86         |
| Accommodation and Food Services      | 142    |       |           | 0.55          | 0.61        | 1.31        | 1.06    | 1.35         |
| Mining                               | 5      |       |           | 0.20          | 1.00        | 0.60        | 1.00    | 23.00        |
| Ag., Forestry, Fishing and Hunting   | 172    |       |           | 1.20          | 0.67        | 1.61        | 1.00    | 0.71         |
| Utilities                            | 11     |       |           | 0.00          |             | 2.00        | 0.00    | 1.00         |
| Public Administration                | 11     |       |           | 0.80          | 2.00        | 1.20        | 0.43    | 2.50         |
| Arts, Entertainment, and Recreation  | 91     |       |           | 0.52          | 0.60        | 0.95        | 1.07    | 1.09         |
| Other                                | 5      |       |           | 0.25          | 0.60        | 1.38        | 1.00    | 0.25         |
| Educational Services                 | 74     |       |           | 0.60          | 0.61        | 0.75        | 0.79    | 1.18         |
| Information                          | 79     |       |           | 0.47          | 0.55        | 0.84        | 0.96    | 1.23         |
| Finance and Insurance                | 198    |       |           | 0.54          | 0.33        | 0.59        | 0.81    | 1.14         |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

Note: Ratio is the Brentwoodratio divided by the average of the ratio in the other regions.

**Table 9d: Move Ins Relative to Move Outs - 2004-2007**

| Industry                             | Total  | Ratio | Brentwood | San Francisco | Santa Clara | Los Angeles | Alameda | Contra Costa |
|--------------------------------------|--------|-------|-----------|---------------|-------------|-------------|---------|--------------|
| <b>by Employment</b>                 |        |       |           |               |             |             |         |              |
| Transportation and Warehousing       | 625    | 14.19 | 13.33     | 0.57          | 0.47        | 0.41        | 1.63    | 1.62         |
| Wholesale Trade                      | 1,735  | 7.17  | 5.62      | 1.06          | 0.99        | 0.40        | 0.97    | 0.49         |
| Retail Trade                         | 5,971  | 5.77  | 4.32      | 0.62          | 0.93        | 0.48        | 0.63    | 1.08         |
| Construction                         | 5,660  | 5.06  | 3.57      | 0.59          | 0.36        | 0.47        | 1.25    | 0.86         |
| Health Care and Social Assistance    | 2,277  | 4.45  | 4.00      | 1.33          | 0.88        | 0.72        | 0.26    | 1.31         |
| Educational Services                 | 3,496  | 4.02  | 5.33      | 1.04          | 0.82        | 0.50        | 3.41    | 0.85         |
| <b>Total</b>                         | 41,294 | 3.62  | 3.00      | 0.81          | 0.93        | 0.61        | 0.81    | 0.99         |
| Admin Support and Waste Mgmt Svcs    | 3,548  | 3.16  | 2.36      | 0.67          | 1.04        | 0.43        | 0.98    | 0.62         |
| Information                          | 657    | 2.65  | 2.67      | 1.45          | 1.01        | 0.96        | 0.54    | 1.08         |
| Real Estate and Rental and Leasing   | 2,147  | 2.01  | 2.25      | 1.63          | 1.13        | 1.32        | 0.82    | 0.70         |
| Finance and Insurance                | 1,804  | 1.82  | 1.16      | 0.85          | 0.66        | 0.72        | 0.40    | 0.54         |
| Other Services (except Public Admin) | 2,744  | 1.55  | 1.30      | 0.89          | 0.52        | 0.67        | 0.85    | 1.26         |
| Prof., Sci., and Tech. Services      | 3,425  | 1.53  | 1.39      | 0.63          | 1.09        | 0.76        | 0.52    | 1.54         |
| Arts, Entertainment, and Recreation  | 716    | 1.50  | 2.00      | 1.34          | 0.93        | 1.01        | 0.88    | 2.51         |
| Manufacturing                        | 951    | 1.14  | 1.06      | 0.78          | 0.97        | 0.59        | 1.11    | 1.18         |
| Other                                | 40     |       |           |               | 2.00        | 0.58        |         | 0.00         |
| Utilities                            | 161    |       |           |               | 0.00        | 0.10        |         |              |
| Ag., Forestry, Fishing and Hunting   | 1,237  |       |           | 0.56          | 0.43        | 15.12       | 1.19    | 0.19         |
| Mining                               | 10     |       |           | 0.56          | 0.67        | 0.12        |         | 0.00         |
| Accommodation and Food Services      | 3,174  |       |           | 0.74          | 1.99        | 1.42        | 2.07    | 0.78         |
| Public Administration                | 916    |       |           | 0.50          | 0.00        | 10.08       | 0.23    |              |
| <b>by Number of Establishments</b>   |        |       |           |               |             |             |         |              |
| Wholesale Trade                      | 408    | 8.74  | 6.50      | 0.58          | 0.74        | 0.57        | 0.86    | 0.96         |
| Transportation and Warehousing       | 206    | 8.71  | 6.00      | 0.32          | 0.59        | 0.52        | 0.84    | 1.17         |
| Finance and Insurance                | 521    | 7.32  | 5.50      | 0.76          | 0.61        | 0.62        | 0.83    | 0.93         |
| Information                          | 171    | 5.16  | 4.00      | 0.72          | 0.63        | 0.73        | 0.78    | 1.02         |
| Real Estate and Rental and Leasing   | 494    | 4.21  | 3.00      | 0.75          | 0.44        | 0.66        | 1.03    | 0.68         |
| Educational Services                 | 139    | 3.69  | 3.00      | 0.73          | 0.85        | 0.75        | 0.74    | 1.00         |
| Admin Support and Waste Mgmt Svcs    | 1,430  | 3.18  | 2.14      | 0.49          | 0.73        | 0.65        | 0.77    | 0.73         |
| <b>Total</b>                         | 9,047  | 2.78  | 2.03      | 0.57          | 0.70        | 0.63        | 0.77    | 0.96         |
| Health Care and Social Assistance    | 485    | 2.71  | 2.00      | 0.66          | 0.68        | 0.63        | 0.63    | 1.08         |
| Arts, Entertainment, and Recreation  | 164    | 2.43  | 2.00      | 0.76          | 0.62        | 0.81        | 1.02    | 0.90         |
| Construction                         | 1,163  | 2.38  | 1.55      | 0.51          | 0.57        | 0.58        | 0.76    | 0.85         |
| Retail Trade                         | 1,079  | 2.17  | 1.67      | 0.50          | 0.72        | 0.66        | 0.75    | 1.21         |
| Prof., Sci., and Tech. Services      | 998    | 2.03  | 1.46      | 0.53          | 0.71        | 0.65        | 0.79    | 0.91         |
| Manufacturing                        | 312    | 1.85  | 1.33      | 0.43          | 0.77        | 0.58        | 0.69    | 1.14         |
| Other Services (except Public Admin) | 869    | 1.70  | 1.22      | 0.64          | 0.73        | 0.55        | 0.62    | 1.06         |
| Other                                | 17     |       |           |               | 1.00        | 0.57        |         | 0.00         |
| Ag., Forestry, Fishing and Hunting   | 250    |       |           | 0.70          | 0.77        | 1.60        | 0.57    | 0.86         |
| Public Administration                | 23     |       |           | 1.00          | 0.00        | 1.00        | 0.12    |              |
| Accommodation and Food Services      | 297    |       |           | 0.73          | 1.11        | 1.04        | 0.96    | 1.52         |
| Utilities                            | 15     |       |           |               | 0.00        | 1.00        |         |              |
| Mining                               | 6      |       |           | 0.33          | 1.00        | 1.00        |         | 0.00         |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

Note: Ratio is the Brentwoodratio divided by the average of the ratio in the other regions.

**Table 9e: Move Ins Relative to Move Outs - 2008-2009**

| Industry                             | Total         | Ratio       | Brentwood   | San Francisco | Santa Clara | Los Angeles | Alameda     | Contra Costa |
|--------------------------------------|---------------|-------------|-------------|---------------|-------------|-------------|-------------|--------------|
| <b>by Employment</b>                 |               |             |             |               |             |             |             |              |
| Construction                         | 3,523         | 4.23        | 3.67        | 0.57          | 0.69        | 0.48        | 1.59        | 1.01         |
| Finance and Insurance                | 1,221         | 4.21        | 3.43        | 0.23          | 0.66        | 0.44        | 1.46        | 1.29         |
| Retail Trade                         | 4,040         | 3.46        | 6.50        | 0.61          | 0.35        | 0.73        | 6.80        | 0.90         |
| Information                          | 432           | 2.25        | 2.00        | 1.76          | 0.40        | 0.83        | 0.80        | 0.66         |
| Arts, Entertainment, and Recreation  | 444           | 1.87        | 2.00        | 1.58          | 0.39        | 1.73        | 0.27        | 1.39         |
| Health Care and Social Assistance    | 1,714         | 1.86        | 2.14        | 1.72          | 1.80        | 1.10        | 0.60        | 0.54         |
| <b>Total</b>                         | <b>25,365</b> | <b>1.51</b> | <b>1.37</b> | <b>0.60</b>   | <b>0.71</b> | <b>0.76</b> | <b>1.27</b> | <b>1.17</b>  |
| Admin Support and Waste Mgmt Svcs    | 2,916         | 1.28        | 2.30        | 0.21          | 1.37        | 0.93        | 0.80        | 5.66         |
| Prof., Sci., and Tech. Services      | 1,998         | 1.07        | 0.95        | 0.70          | 0.98        | 0.65        | 1.63        | 0.47         |
| Other Services (except Public Admin) | 1,603         | 0.87        | 0.80        | 0.60          | 1.02        | 0.73        | 0.64        | 1.61         |
| Transportation and Warehousing       | 333           | 0.62        | 0.50        | 1.17          | 0.14        | 1.00        | 0.16        | 1.56         |
| Manufacturing                        | 471           | 0.27        | 0.43        | 1.02          | 0.71        | 0.74        | 0.80        | 4.72         |
| Wholesale Trade                      | 965           | 0.08        | 0.08        | 1.18          | 0.52        | 0.60        | 1.65        | 1.27         |
| Accommodation and Food Services      | 1,419         | 0.02        | 0.03        | 0.22          | 0.98        | 2.12        | 3.02        | 0.36         |
| Ag., Forestry, Fishing and Hunting   | 681           | 0.00        | 0.00        | 0.11          | 3.50        | 0.41        | 1.20        | 0.24         |
| Other                                | 9             |             |             |               |             | 1.67        |             | 0.33         |
| Real Estate and Rental and Leasing   | 1,262         |             |             | 0.90          | 0.82        | 1.26        | 0.49        | 1.98         |
| Mining                               | 4             |             |             |               | 2.50        | 1.22        | 0.00        |              |
| Utilities                            | 84            |             |             |               | 0.02        | 2.26        | 11.33       | 2.00         |
| Public Administration                | 490           |             |             | 0.00          |             | 211.00      |             | 0.00         |
| Educational Services                 | 1,756         |             |             | 1.94          | 4.33        | 0.46        | 1.64        | 0.32         |
| <b>by Number of Establishments</b>   |               |             |             |               |             |             |             |              |
| Retail Trade                         | 655           | 5.22        | 4.50        | 0.47          | 0.96        | 0.64        | 1.12        | 1.11         |
| Other Services (except Public Admin) | 531           | 2.94        | 2.33        | 0.52          | 0.75        | 0.52        | 0.74        | 1.44         |
| Information                          | 106           | 2.51        | 2.00        | 0.73          | 0.76        | 0.58        | 0.64        | 1.29         |
| Prof., Sci., and Tech. Services      | 669           | 2.50        | 2.00        | 0.73          | 0.77        | 0.67        | 0.78        | 1.05         |
| Finance and Insurance                | 376           | 2.11        | 1.75        | 0.77          | 0.63        | 0.61        | 0.78        | 1.36         |
| Manufacturing                        | 176           | 1.79        | 1.50        | 0.59          | 0.66        | 0.54        | 0.89        | 1.51         |
| <b>Total</b>                         | <b>6,213</b>  | <b>1.66</b> | <b>1.38</b> | <b>0.67</b>   | <b>0.78</b> | <b>0.65</b> | <b>0.88</b> | <b>1.18</b>  |
| Health Care and Social Assistance    | 372           | 1.66        | 1.50        | 1.02          | 0.93        | 0.84        | 0.78        | 0.95         |
| Construction                         | 731           | 1.45        | 1.10        | 0.65          | 0.63        | 0.56        | 1.06        | 0.89         |
| Admin Support and Waste Mgmt Svcs    | 1,410         | 1.44        | 1.31        | 0.58          | 1.02        | 0.73        | 0.86        | 1.36         |
| Arts, Entertainment, and Recreation  | 101           | 1.44        | 1.00        | 0.71          | 0.33        | 0.80        | 0.82        | 0.82         |
| Transportation and Warehousing       | 117           | 0.91        | 0.67        | 0.27          | 0.70        | 0.65        | 0.83        | 1.20         |
| Wholesale Trade                      | 255           | 0.42        | 0.38        | 0.72          | 0.68        | 0.62        | 1.17        | 1.31         |
| Accommodation and Food Services      | 151           | 0.22        | 0.25        | 0.81          | 1.23        | 1.27        | 1.10        | 1.36         |
| Ag., Forestry, Fishing and Hunting   | 130           | 0.00        | 0.00        | 3.00          | 2.00        | 0.76        | 1.67        | 0.86         |
| Mining                               | 2             |             |             |               | 1.00        | 1.00        | 0.00        |              |
| Public Administration                | 13            |             |             | 0.00          |             | 2.00        |             | 0.00         |
| Real Estate and Rental and Leasing   | 319           |             |             | 0.82          | 0.68        | 0.69        | 0.65        | 1.57         |
| Educational Services                 | 88            |             |             | 1.44          | 1.07        | 0.43        | 1.06        | 0.64         |
| Other                                | 3             |             |             |               |             | 1.00        |             | 1.00         |
| Utilities                            | 8             |             |             |               | 0.33        | 0.60        | 3.00        | 1.00         |

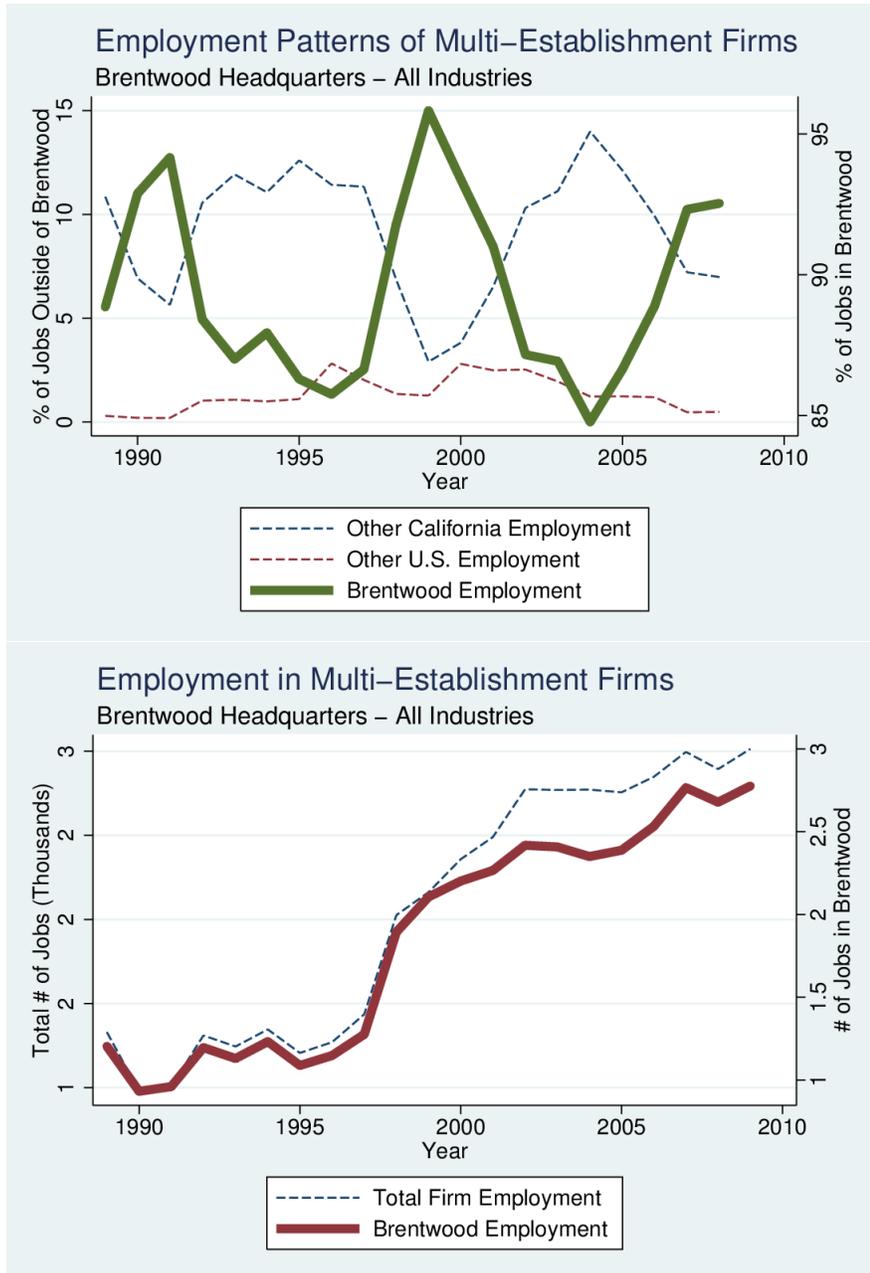
Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

Note: Ratio is the Brentwoodratio divided by the average of the ratio in the other regions.

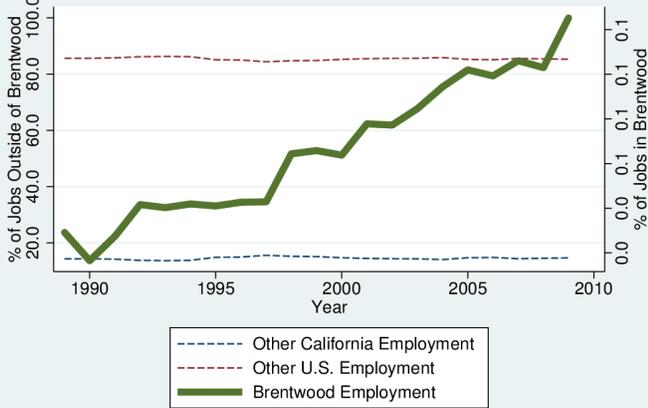
# Largest Employment Trading Partners



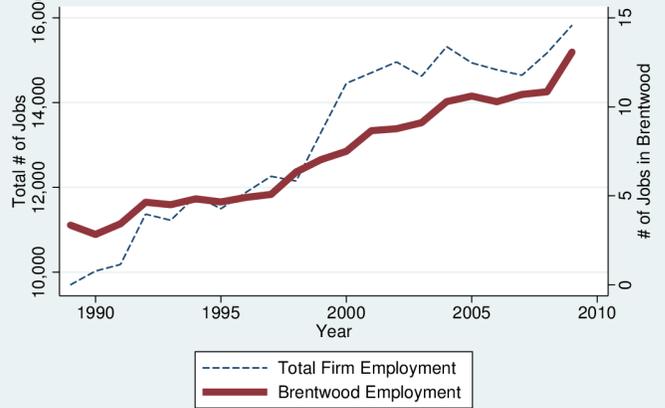
## IntraFirm Geographical Employment Changes



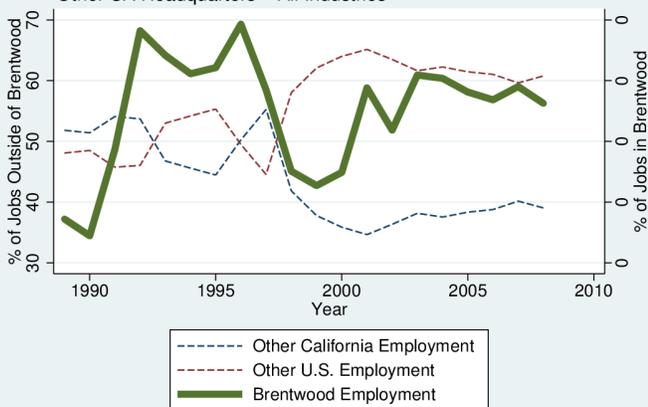
**Employment Patterns of Multi-Establishment Firms**  
ALL – All Industries



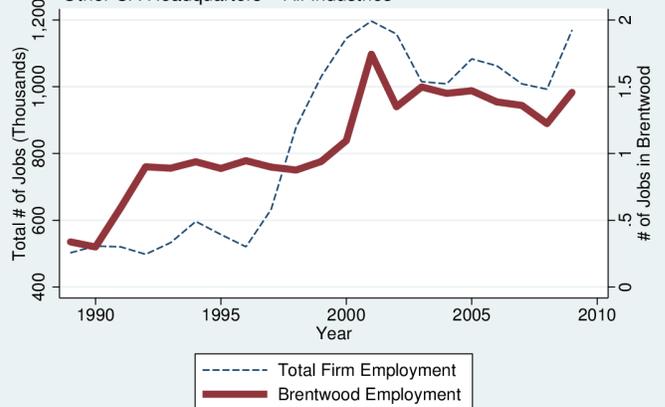
**Employment in Multi-Establishment Firms**  
ALL – All Industries



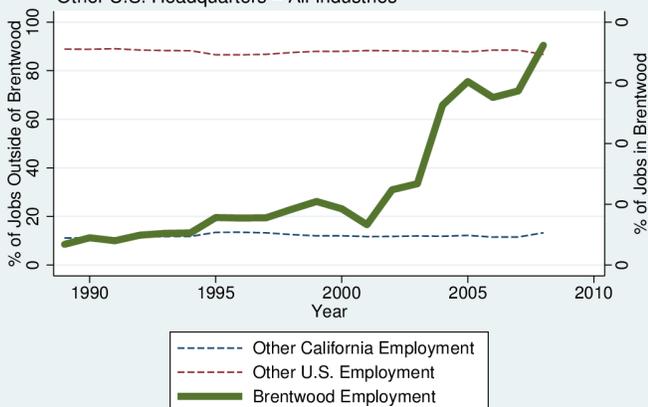
**Employment Patterns of Multi-Establishment Firms**  
Other CA Headquarters – All Industries



**Employment in Multi-Establishment Firms**  
Other CA Headquarters – All Industries



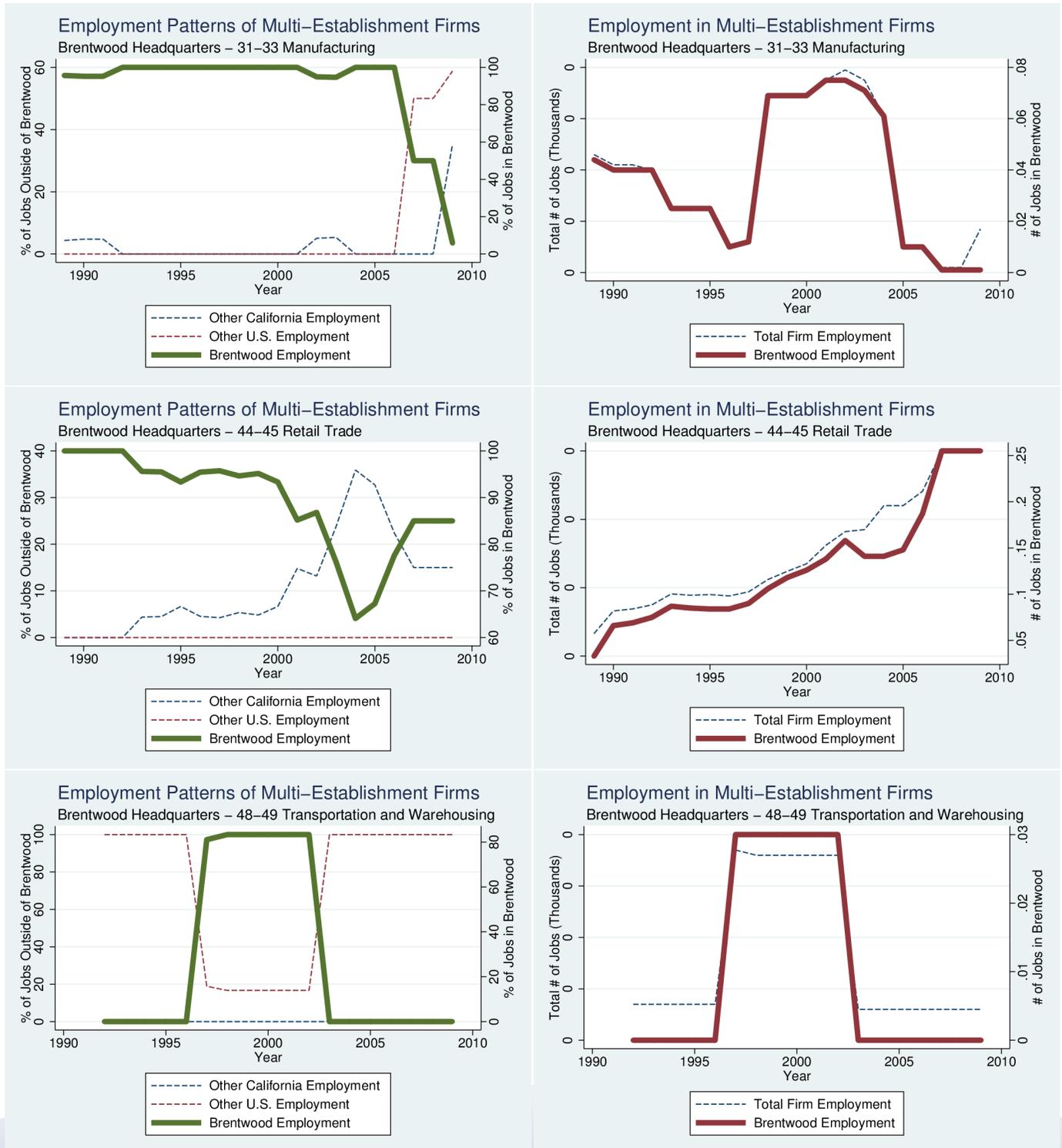
**Employment Patterns of Multi-Establishment Firms**  
Other U.S. Headquarters – All Industries



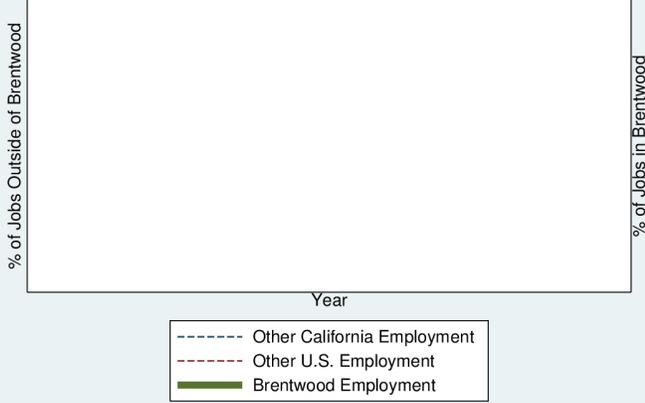
**Employment in Multi-Establishment Firms**  
Other U.S. Headquarters – All Industries



## IntraFirm Geographical Employment Changes - by Major Industry



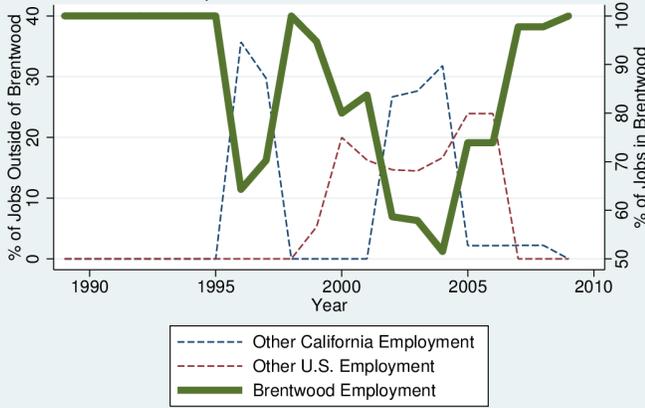
Employment Patterns of Multi-Establishment Firms  
Brentwood Headquarters – 51 Information



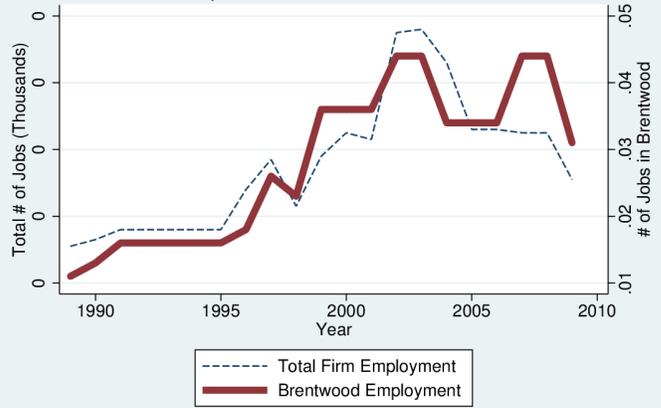
Employment in Multi-Establishment Firms  
Brentwood Headquarters – 51 Information



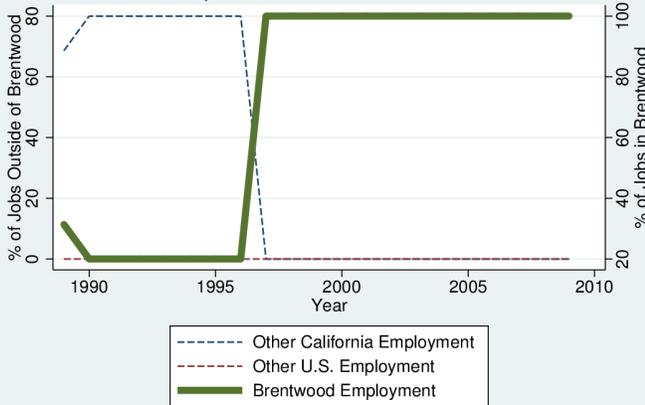
Employment Patterns of Multi-Establishment Firms  
Brentwood Headquarters – 54 Prof., Sci., and Tech. Services



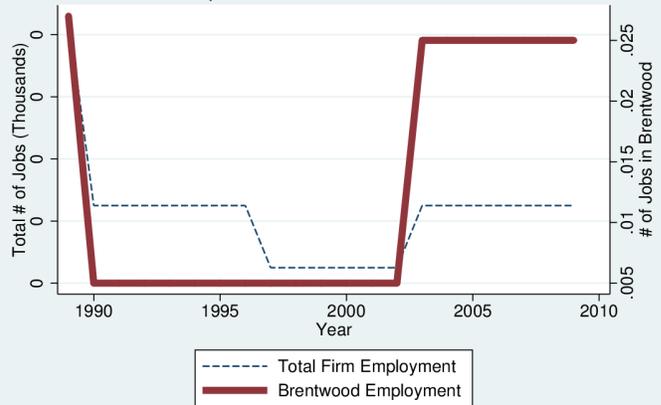
Employment in Multi-Establishment Firms  
Brentwood Headquarters – 54 Prof., Sci., and Tech. Services



Employment Patterns of Multi-Establishment Firms  
Brentwood Headquarters – 72 Accommodation and Food Services



Employment in Multi-Establishment Firms  
Brentwood Headquarters – 72 Accommodation and Food Services



## Startup Activity

**Table 10: Startup Activity - Average Annual Statistics**

| NAICS | Description                          | # Establishments | # Births | Startup Activity | 5 Year Survival |
|-------|--------------------------------------|------------------|----------|------------------|-----------------|
| 99    | Other                                | 2                | 1        | 26.67            | 50.00           |
| 56    | Admin Support and Waste Mgmt Svcs    | 200              | 50       | 25.22            | 64.57           |
| 54    | Prof., Sci., and Tech. Services      | 162              | 26       | 15.98            | 58.67           |
| 62    | Health Care and Social Assistance    | 82               | 12       | 14.76            | 62.37           |
| 52    | Finance and Insurance                | 82               | 12       | 14.67            | 65.67           |
|       | <b>Brentwood</b>                     | 1,549            | 220      | 14.23            | 59.10           |
| 51    | Information                          | 26               | 4        | 14.08            | 59.37           |
| 48-49 | Transportation and Warehousing       | 32               | 4        | 13.46            | 48.65           |
| 71    | Arts, Entertainment, and Recreation  | 30               | 4        | 12.78            | 62.50           |
| 53    | Real Estate and Rental and Leasing   | 84               | 10       | 12.50            | 64.56           |
| 23    | Construction                         | 208              | 26       | 12.48            | 57.69           |
| 42    | Wholesale Trade                      | 70               | 9        | 12.44            | 52.63           |
| 44-45 | Retail Trade                         | 208              | 26       | 12.37            | 56.58           |
| 81    | Other Services (except Public Admin) | 166              | 19       | 11.57            | 54.69           |
| 31-33 | Manufacturing                        | 56               | 6        | 11.25            | 47.14           |
| 72    | Accommodation and Food Services      | 51               | 5        | 9.51             | 84.21           |
| 61    | Educational Services                 | 25               | 2        | 9.26             | 73.68           |
| 11    | Ag., Forestry, Fishing and Hunting   | 56               | 4        | 6.50             | 57.14           |
| 92    | Public Administration                | 4                | 0        | 5.71             | 100.00          |
| 21    | Mining                               | 1                | 0        | 4.00             | 100.00          |
| 22    | Utilities                            | 3                | 0        | 3.92             | 0.00            |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute  
Startup Activity is births as a proportion of all establishments.

**Table 11: Brentwood Startup Activity - Average Annual Statistics**

| County                       | # Establishments | # Births | Startup Activity | 5 Year Survival |
|------------------------------|------------------|----------|------------------|-----------------|
| <b>Brentwood</b>             | 1,549            | 220      | 14.23            | 59.10           |
| <b>Alameda</b>               | 81,172           | 8,530    | 10.51            | 54.06           |
| <b>Contra Costa</b>          | 52,188           | 5,656    | 10.84            | 54.35           |
| <b>Marin</b>                 | 25,467           | 2,471    | 9.70             | 55.53           |
| <b>Napa</b>                  | 8,508            | 784      | 9.22             | 58.43           |
| <b>San Francisco</b>         | 62,473           | 5,951    | 9.53             | 56.10           |
| <b>Santa Clara</b>           | 98,238           | 10,711   | 10.90            | 54.36           |
| <b>Solano</b>                | 16,902           | 1,913    | 11.32            | 53.92           |
| <b>Sonoma</b>                | 30,588           | 2,879    | 9.41             | 57.13           |
| <b>Bay Area</b>              | 420,841          | 43,428   | 10.32            | 54.91           |
| <b>California</b>            | 1,937,407        | 214,456  | 11.07            | 53.71           |
| <b>Los Angeles County</b>    | 546,459          | 64,068   | 11.72            | 52.96           |
| <b>San Diego County</b>      | 163,309          | 18,604   | 11.39            | 55.30           |
| <b>Orange County</b>         | 197,570          | 23,555   | 11.92            | 51.40           |
| <b>Riverside County</b>      | 73,829           | 9,287    | 12.58            | 53.74           |
| <b>San Bernardino County</b> | 74,036           | 9,065    | 12.24            | 51.40           |
| <b>Sacramento County</b>     | 63,481           | 7,767    | 12.24            | 50.35           |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute  
Startup Activity is births as a proportion of all establishments.

**Table 11a: Brentwood Startup Activity - Average Annual Statistics  
NAICS 31-33: Manufacturing**

| County                       | # Establishments | # Births | Startup Activity | 5 Year Survival |
|------------------------------|------------------|----------|------------------|-----------------|
| <b>Brentwood</b>             | 56               | 6        | 11.25            | 47.14           |
| <b>Alameda</b>               | 5,165            | 328      | 6.35             | 55.49           |
| <b>Contra Costa</b>          | 2,102            | 149      | 7.10             | 54.33           |
| <b>Marin</b>                 | 1,022            | 70       | 6.86             | 53.94           |
| <b>Napa</b>                  | 683              | 43       | 6.32             | 64.73           |
| <b>San Francisco</b>         | 2,545            | 172      | 6.76             | 54.43           |
| <b>Santa Clara</b>           | 7,221            | 488      | 6.76             | 56.10           |
| <b>Solano</b>                | 746              | 55       | 7.41             | 50.68           |
| <b>Sonoma</b>                | 1,923            | 120      | 6.25             | 57.72           |
| <b>Bay Area</b>              | 23,742           | 1,570    | 6.61             | 55.51           |
| <b>California</b>            | 113,431          | 8,172    | 7.20             | 55.10           |
| <b>Los Angeles County</b>    | 35,655           | 2,613    | 7.33             | 54.46           |
| <b>San Diego County</b>      | 9,232            | 707      | 7.66             | 58.63           |
| <b>Orange County</b>         | 13,875           | 1,050    | 7.57             | 53.24           |
| <b>Riverside County</b>      | 4,124            | 335      | 8.13             | 54.71           |
| <b>San Bernardino County</b> | 4,852            | 380      | 7.82             | 53.17           |
| <b>Sacramento County</b>     | 2,487            | 212      | 8.53             | 51.71           |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute  
Startup Activity is births as a proportion of all establishments.

**Table 11b: Brentwood Startup Activity - Average Annual Statistics  
NAICS 51: Information**

| County                       | # Establishments | # Births | Startup Activity | 5 Year Survival |
|------------------------------|------------------|----------|------------------|-----------------|
| <b>Brentwood</b>             | 26               | 4        | 14.08            | 59.37           |
| <b>Alameda</b>               | 2,165            | 280      | 12.95            | 48.54           |
| <b>Contra Costa</b>          | 1,112            | 144      | 12.98            | 47.91           |
| <b>Marin</b>                 | 1,021            | 107      | 10.47            | 48.23           |
| <b>Napa</b>                  | 141              | 17       | 12.01            | 54.42           |
| <b>San Francisco</b>         | 2,396            | 284      | 11.86            | 49.64           |
| <b>Santa Clara</b>           | 3,168            | 440      | 13.89            | 47.94           |
| <b>Solano</b>                | 298              | 41       | 13.62            | 52.11           |
| <b>Sonoma</b>                | 646              | 69       | 10.70            | 54.10           |
| <b>Bay Area</b>              | 12,251           | 1,545    | 12.61            | 48.51           |
| <b>California</b>            | 52,666           | 6,845    | 13.00            | 50.74           |
| <b>Los Angeles County</b>    | 20,872           | 2,778    | 13.31            | 52.52           |
| <b>San Diego County</b>      | 3,873            | 514      | 13.27            | 52.04           |
| <b>Orange County</b>         | 4,813            | 685      | 14.23            | 47.77           |
| <b>Riverside County</b>      | 1,244            | 171      | 13.79            | 52.09           |
| <b>San Bernardino County</b> | 1,197            | 179      | 14.92            | 50.20           |
| <b>Sacramento County</b>     | 1,346            | 181      | 13.48            | 46.98           |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute  
Startup Activity is births as a proportion of all establishments.

**Table 11c: Brentwood Startup Activity - Average Annual Statistics**  
**NAICS 54: Prof, Sci, and Tech Svcs**

| County                       | # Establishments | # Births | Startup Activity | 5 Year Survival |
|------------------------------|------------------|----------|------------------|-----------------|
| <b>Brentwood</b>             | 162              | 26       | 15.98            | 58.67           |
| <b>Alameda</b>               | 11,799           | 1,280    | 10.85            | 53.65           |
| <b>Contra Costa</b>          | 8,118            | 857      | 10.56            | 53.61           |
| <b>Marin</b>                 | 5,258            | 480      | 9.12             | 54.83           |
| <b>Napa</b>                  | 1,019            | 101      | 9.92             | 54.85           |
| <b>San Francisco</b>         | 12,144           | 1,173    | 9.66             | 52.67           |
| <b>Santa Clara</b>           | 17,004           | 1,857    | 10.92            | 53.57           |
| <b>Solano</b>                | 1,688            | 215      | 12.72            | 51.20           |
| <b>Sonoma</b>                | 4,031            | 394      | 9.78             | 55.10           |
| <b>Bay Area</b>              | 67,914           | 7,056    | 10.39            | 53.57           |
| <b>California</b>            | 255,476          | 28,865   | 11.30            | 52.27           |
| <b>Los Angeles County</b>    | 69,211           | 8,042    | 11.62            | 51.19           |
| <b>San Diego County</b>      | 24,365           | 2,803    | 11.50            | 54.45           |
| <b>Orange County</b>         | 30,601           | 3,566    | 11.65            | 51.39           |
| <b>Riverside County</b>      | 7,688            | 1,054    | 13.70            | 51.64           |
| <b>San Bernardino County</b> | 6,696            | 942      | 14.07            | 47.98           |
| <b>Sacramento County</b>     | 8,652            | 1,039    | 12.01            | 48.48           |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute  
Startup Activity is births as a proportion of all establishments.

**Table 11d: Brentwood Startup Activity - Average Annual Statistics**  
**NAICS 81: Other Services**

| County                       | # Establishments | # Births | Startup Activity | 5 Year Survival |
|------------------------------|------------------|----------|------------------|-----------------|
| <b>Brentwood</b>             | 166              | 19       | 11.57            | 54.69           |
| <b>Alameda</b>               | 9,432            | 881      | 9.34             | 54.71           |
| <b>Contra Costa</b>          | 5,668            | 554      | 9.77             | 54.90           |
| <b>Marin</b>                 | 2,221            | 185      | 8.32             | 55.74           |
| <b>Napa</b>                  | 779              | 64       | 8.26             | 59.65           |
| <b>San Francisco</b>         | 6,161            | 494      | 8.02             | 60.18           |
| <b>Santa Clara</b>           | 9,567            | 922      | 9.64             | 54.21           |
| <b>Solano</b>                | 2,298            | 224      | 9.76             | 54.90           |
| <b>Sonoma</b>                | 3,180            | 274      | 8.61             | 56.66           |
| <b>Bay Area</b>              | 43,993           | 4,004    | 9.10             | 55.74           |
| <b>California</b>            | 209,832          | 20,720   | 9.87             | 54.27           |
| <b>Los Angeles County</b>    | 59,207           | 6,095    | 10.29            | 54.70           |
| <b>San Diego County</b>      | 16,967           | 1,764    | 10.40            | 55.14           |
| <b>Orange County</b>         | 18,143           | 1,958    | 10.79            | 51.80           |
| <b>Riverside County</b>      | 8,575            | 950      | 11.08            | 54.85           |
| <b>San Bernardino County</b> | 9,182            | 1,014    | 11.04            | 51.98           |
| <b>Sacramento County</b>     | 7,814            | 831      | 10.64            | 50.48           |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute  
Startup Activity is births as a proportion of all establishments.

**Geographical Distribution Shares of Local Startup-Related Employment in Year 10  
By Industry**

| Industry                        | Percent of Startup Employment in: |                  |                    |
|---------------------------------|-----------------------------------|------------------|--------------------|
|                                 | Local                             | Other California | Outside California |
| Total                           | 99.7                              | 0.1              | 0.2                |
| Prof., Sci., and Tech. Services | 99.5                              | 0.5              | 0.0                |
| Wholesale Trade                 | 90.9                              | 0.0              | 9.1                |

Source: NETS, Calculations by Bay Area Council Economic Institute

**Establishment and Employment Distribution  
by Establishment Size: 2009**

| Region                         | Number of Employees |      |        |         |           |        |
|--------------------------------|---------------------|------|--------|---------|-----------|--------|
|                                | 1-2                 | 3-25 | 26-100 | 101-250 | 251-1,000 | 1,001+ |
| Distribution of Establishments |                     |      |        |         |           |        |
| Brentwood                      | 69.0                | 28.4 | 2.5    | 0.1     | 0.0       | 0.0    |
| Distribution of Employment     |                     |      |        |         |           |        |
| Brentwood                      | 24.8                | 42.7 | 28.6   | 3.8     | 0.0       | 0.0    |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Industry distribution of Establishments  
by Establishment Size: 2009**

| Region                               | Number of Employees |      |        |         |           |        |  |
|--------------------------------------|---------------------|------|--------|---------|-----------|--------|--|
|                                      | 1-2                 | 3-25 | 26-100 | 101-250 | 251-1,000 | 1,001+ |  |
| Mining                               | 100.0               | 0.0  | 0.0    | 0.0     | 0.0       | 0.0    |  |
| Other                                | 100.0               | 0.0  | 0.0    | 0.0     | 0.0       | 0.0    |  |
| Admin Support and Waste Mgmt Svcs    | 88.2                | 11.4 | 0.4    | 0.0     | 0.0       | 0.0    |  |
| Prof., Sci., and Tech. Services      | 74.4                | 24.6 | 0.9    | 0.0     | 0.0       | 0.0    |  |
| Ag., Forestry, Fishing and Hunting   | 73.8                | 21.5 | 4.6    | 0.0     | 0.0       | 0.0    |  |
| Manufacturing                        | 73.2                | 26.8 | 0.0    | 0.0     | 0.0       | 0.0    |  |
| Other Services (except Public Admin) | 69.5                | 30.2 | 0.4    | 0.0     | 0.0       | 0.0    |  |
| Construction                         | 69.3                | 27.3 | 3.1    | 0.3     | 0.0       | 0.0    |  |
| <b>All Industries</b>                | 69.0                | 28.4 | 2.5    | 0.1     | 0.0       | 0.0    |  |
| Transportation and Warehousing       | 67.3                | 32.7 | 0.0    | 0.0     | 0.0       | 0.0    |  |
| Finance and Insurance                | 66.5                | 32.4 | 1.1    | 0.0     | 0.0       | 0.0    |  |
| Wholesale Trade                      | 65.6                | 32.8 | 1.6    | 0.0     | 0.0       | 0.0    |  |
| Information                          | 65.3                | 32.7 | 2.0    | 0.0     | 0.0       | 0.0    |  |
| Real Estate and Rental and Leasing   | 64.9                | 32.5 | 2.6    | 0.0     | 0.0       | 0.0    |  |
| Arts, Entertainment, and Recreation  | 63.8                | 34.0 | 2.1    | 0.0     | 0.0       | 0.0    |  |
| Retail Trade                         | 60.7                | 31.8 | 6.5    | 1.0     | 0.0       | 0.0    |  |
| Educational Services                 | 53.7                | 19.5 | 26.8   | 0.0     | 0.0       | 0.0    |  |
| Health Care and Social Assistance    | 30.4                | 68.5 | 1.1    | 0.0     | 0.0       | 0.0    |  |
| Utilities                            | 25.0                | 75.0 | 0.0    | 0.0     | 0.0       | 0.0    |  |
| Accommodation and Food Services      | 23.9                | 69.0 | 7.0    | 0.0     | 0.0       | 0.0    |  |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Industry distribution of Employment  
by Establishment Size: 2009**

| Region                               | Number of Employees |      |        |         |           |        |
|--------------------------------------|---------------------|------|--------|---------|-----------|--------|
|                                      | 1-2                 | 3-25 | 26-100 | 101-250 | 251-1,000 | 1,001+ |
| Other                                | 100.0               | 0.0  | 0.0    | 0.0     | 0.0       | 0.0    |
| Mining                               | 100.0               | 0.0  | 0.0    | 0.0     | 0.0       | 0.0    |
| Admin Support and Waste Mgmt Svcs    | 63.8                | 28.0 | 8.1    | 0.0     | 0.0       | 0.0    |
| Manufacturing                        | 42.6                | 57.4 | 0.0    | 0.0     | 0.0       | 0.0    |
| Finance and Insurance                | 37.3                | 51.1 | 11.6   | 0.0     | 0.0       | 0.0    |
| Prof., Sci., and Tech. Services      | 35.4                | 49.0 | 15.6   | 0.0     | 0.0       | 0.0    |
| Other Services (except Public Admin) | 33.8                | 58.4 | 7.7    | 0.0     | 0.0       | 0.0    |
| Transportation and Warehousing       | 32.5                | 67.5 | 0.0    | 0.0     | 0.0       | 0.0    |
| Real Estate and Rental and Leasing   | 30.0                | 42.2 | 27.8   | 0.0     | 0.0       | 0.0    |
| Wholesale Trade                      | 27.7                | 55.2 | 17.1   | 0.0     | 0.0       | 0.0    |
| Information                          | 25.9                | 50.8 | 23.3   | 0.0     | 0.0       | 0.0    |
| <b>All Industries</b>                | 24.8                | 42.7 | 28.6   | 3.8     | 0.0       | 0.0    |
| Construction                         | 20.4                | 40.0 | 31.1   | 8.5     | 0.0       | 0.0    |
| Ag., Forestry, Fishing and Hunting   | 19.7                | 26.5 | 53.8   | 0.0     | 0.0       | 0.0    |
| Arts, Entertainment, and Recreation  | 19.0                | 62.0 | 19.0   | 0.0     | 0.0       | 0.0    |
| Retail Trade                         | 13.2                | 30.1 | 41.6   | 15.1    | 0.0       | 0.0    |
| Health Care and Social Assistance    | 10.6                | 82.4 | 7.0    | 0.0     | 0.0       | 0.0    |
| Utilities                            | 4.8                 | 95.2 | 0.0    | 0.0     | 0.0       | 0.0    |
| Educational Services                 | 3.6                 | 9.7  | 86.8   | 0.0     | 0.0       | 0.0    |
| Accommodation and Food Services      | 3.3                 | 72.9 | 23.8   | 0.0     | 0.0       | 0.0    |
| Public Administration                | 0.0                 | 3.6  | 96.4   | 0.0     | 0.0       | 0.0    |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Establishment Deaths  
by Establishment Size: 1995-2009**

| Region                         | Number of Employees |      |        |         |           |        |
|--------------------------------|---------------------|------|--------|---------|-----------|--------|
|                                | 1-2                 | 3-25 | 26-100 | 101-250 | 251-1,000 | 1,001+ |
| Distribution of Establishments |                     |      |        |         |           |        |
| Brentwood                      | 65.4                | 33.1 | 1.3    | 0.1     | 0.0       | 0.0    |
| Distribution of Employment     |                     |      |        |         |           |        |
| Brentwood                      | 27.5                | 50.0 | 18.2   | 4.3     | 0.0       | 0.0    |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Industry distribution of Establishment Deaths  
by Establishment Size: 1995-2009**

| Region                               | Number of Employees |      |        |         |           |        |
|--------------------------------------|---------------------|------|--------|---------|-----------|--------|
|                                      | 1-2                 | 3-25 | 26-100 | 101-250 | 251-1,000 | 1,001+ |
| Utilities                            | 100.0               | 0.0  | 0.0    | 0.0     | 0.0       | 0.0    |
| Other                                | 85.7                | 14.3 | 0.0    | 0.0     | 0.0       | 0.0    |
| Ag., Forestry, Fishing and Hunting   | 83.7                | 14.0 | 2.3    | 0.0     | 0.0       | 0.0    |
| Information                          | 83.3                | 11.1 | 5.6    | 0.0     | 0.0       | 0.0    |
| Admin Support and Waste Mgmt Svcs    | 80.4                | 17.6 | 1.6    | 0.4     | 0.0       | 0.0    |
| Real Estate and Rental and Leasing   | 78.6                | 21.4 | 0.0    | 0.0     | 0.0       | 0.0    |
| Transportation and Warehousing       | 75.6                | 20.0 | 4.4    | 0.0     | 0.0       | 0.0    |
| Educational Services                 | 70.6                | 23.5 | 5.9    | 0.0     | 0.0       | 0.0    |
| Prof., Sci., and Tech. Services      | 70.1                | 29.0 | 0.9    | 0.0     | 0.0       | 0.0    |
| <b>All Industries</b>                | 65.4                | 33.1 | 1.3    | 0.1     | 0.0       | 0.0    |
| Construction                         | 63.7                | 35.1 | 1.2    | 0.0     | 0.0       | 0.0    |
| Manufacturing                        | 63.0                | 37.0 | 0.0    | 0.0     | 0.0       | 0.0    |
| Wholesale Trade                      | 62.5                | 37.5 | 0.0    | 0.0     | 0.0       | 0.0    |
| Other Services (except Public Admin) | 61.8                | 38.2 | 0.0    | 0.0     | 0.0       | 0.0    |
| Retail Trade                         | 58.7                | 39.5 | 1.4    | 0.4     | 0.0       | 0.0    |
| Finance and Insurance                | 56.9                | 43.1 | 0.0    | 0.0     | 0.0       | 0.0    |
| Arts, Entertainment, and Recreation  | 54.1                | 45.9 | 0.0    | 0.0     | 0.0       | 0.0    |
| Health Care and Social Assistance    | 45.5                | 53.2 | 1.3    | 0.0     | 0.0       | 0.0    |
| Accommodation and Food Services      | 33.9                | 60.7 | 5.4    | 0.0     | 0.0       | 0.0    |
| Mining                               | 33.3                | 66.7 | 0.0    | 0.0     | 0.0       | 0.0    |
| Public Administration                | 25.0                | 25.0 | 50.0   | 0.0     | 0.0       | 0.0    |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Industry distribution of Employment Deaths  
by Establishment Size: 1995-2009**

| Region                               | Number of Employees |      |        |         |           |        |
|--------------------------------------|---------------------|------|--------|---------|-----------|--------|
|                                      | 1-2                 | 3-25 | 26-100 | 101-250 | 251-1,000 | 1,001+ |
| Utilities                            | 100.0               | 0.0  | 0.0    | 0.0     | 0.0       | 0.0    |
| Other                                | 66.7                | 33.3 | 0.0    | 0.0     | 0.0       | 0.0    |
| Real Estate and Rental and Leasing   | 61.5                | 38.5 | 0.0    | 0.0     | 0.0       | 0.0    |
| Ag., Forestry, Fishing and Hunting   | 36.3                | 30.4 | 33.3   | 0.0     | 0.0       | 0.0    |
| Other Services (except Public Admin) | 34.9                | 65.1 | 0.0    | 0.0     | 0.0       | 0.0    |
| Prof., Sci., and Tech. Services      | 33.8                | 53.9 | 12.3   | 0.0     | 0.0       | 0.0    |
| Wholesale Trade                      | 33.6                | 66.4 | 0.0    | 0.0     | 0.0       | 0.0    |
| Information                          | 32.4                | 15.4 | 52.2   | 0.0     | 0.0       | 0.0    |
| Finance and Insurance                | 30.3                | 69.7 | 0.0    | 0.0     | 0.0       | 0.0    |
| Transportation and Warehousing       | 30.2                | 32.7 | 37.0   | 0.0     | 0.0       | 0.0    |
| Manufacturing                        | 29.8                | 70.2 | 0.0    | 0.0     | 0.0       | 0.0    |
| <b>All Industries</b>                | 27.5                | 50.0 | 18.2   | 4.3     | 0.0       | 0.0    |
| Admin Support and Waste Mgmt Svcs    | 27.3                | 29.6 | 29.1   | 14.0    | 0.0       | 0.0    |
| Construction                         | 26.6                | 60.2 | 13.2   | 0.0     | 0.0       | 0.0    |
| Arts, Entertainment, and Recreation  | 24.3                | 75.7 | 0.0    | 0.0     | 0.0       | 0.0    |
| Retail Trade                         | 23.3                | 45.4 | 17.3   | 14.0    | 0.0       | 0.0    |
| Health Care and Social Assistance    | 18.8                | 70.1 | 11.1   | 0.0     | 0.0       | 0.0    |
| Educational Services                 | 18.3                | 20.7 | 61.0   | 0.0     | 0.0       | 0.0    |
| Mining                               | 11.1                | 88.9 | 0.0    | 0.0     | 0.0       | 0.0    |
| Accommodation and Food Services      | 7.4                 | 56.7 | 35.9   | 0.0     | 0.0       | 0.0    |
| Public Administration                | 0.8                 | 2.3  | 96.9   | 0.0     | 0.0       | 0.0    |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Establishment Deaths  
by Establishment Age: 1995-2009**

| Region                         | Age of Establishment |      |      |      |      |      |
|--------------------------------|----------------------|------|------|------|------|------|
|                                | 1-2                  | 3    | 4    | 5    | 6-10 | 10+  |
| Distribution of Establishments |                      |      |      |      |      |      |
| Brentwood                      | 20.0                 | 16.8 | 16.5 | 13.4 | 23.6 | 9.7  |
| Distribution of Employment     |                      |      |      |      |      |      |
| Brentwood                      | 15.7                 | 14.9 | 11.5 | 11.4 | 30.7 | 15.8 |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Industry distribution of Establishment Deaths  
by Establishment Age: 1995-2009**

| Region                               | Age of Establishment |      |      |       |      |      |
|--------------------------------------|----------------------|------|------|-------|------|------|
|                                      | 1-2                  | 3    | 4    | 5     | 6-10 | 10+  |
| Public Administration                | 50.0                 | 25.0 | 0.0  | 0.0   | 25.0 | 0.0  |
| Admin Support and Waste Mgmt Svcs    | 41.6                 | 15.1 | 13.9 | 13.4  | 12.6 | 3.4  |
| Health Care and Social Assistance    | 22.9                 | 17.1 | 18.6 | 7.1   | 27.1 | 7.1  |
| <b>All Industries</b>                | 20.0                 | 16.8 | 16.5 | 13.4  | 23.6 | 9.7  |
| Prof., Sci., and Tech. Services      | 19.2                 | 19.2 | 13.0 | 13.9  | 25.0 | 9.6  |
| Finance and Insurance                | 18.5                 | 20.7 | 17.4 | 13.0  | 21.7 | 8.7  |
| Retail Trade                         | 18.4                 | 15.6 | 13.6 | 10.0  | 28.0 | 14.4 |
| Accommodation and Food Services      | 18.4                 | 26.5 | 10.2 | 18.4  | 12.2 | 14.3 |
| Arts, Entertainment, and Recreation  | 18.2                 | 18.2 | 12.1 | 12.1  | 39.4 | 0.0  |
| Ag., Forestry, Fishing and Hunting   | 15.6                 | 6.2  | 31.2 | 15.6  | 18.8 | 12.5 |
| Other Services (except Public Admin) | 15.4                 | 12.1 | 21.5 | 19.5  | 20.1 | 11.4 |
| Construction                         | 15.3                 | 14.0 | 20.0 | 11.6  | 29.3 | 9.8  |
| Transportation and Warehousing       | 15.0                 | 15.0 | 37.5 | 2.5   | 22.5 | 7.5  |
| Other                                | 14.3                 | 57.1 | 14.3 | 14.3  | 0.0  | 0.0  |
| Information                          | 13.9                 | 13.9 | 13.9 | 11.1  | 25.0 | 22.2 |
| Manufacturing                        | 13.2                 | 22.1 | 13.2 | 14.7  | 29.4 | 7.4  |
| Wholesale Trade                      | 12.7                 | 20.3 | 13.9 | 15.2  | 22.8 | 15.2 |
| Real Estate and Rental and Leasing   | 7.1                  | 20.0 | 17.6 | 20.0  | 27.1 | 8.2  |
| Educational Services                 | 6.2                  | 18.8 | 18.8 | 12.5  | 37.5 | 6.2  |
| Utilities                            | 0.0                  | 0.0  | 0.0  | 100.0 | 0.0  | 0.0  |
| Mining                               | 0.0                  | 0.0  | 0.0  | 50.0  | 0.0  | 50.0 |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute

**Industry distribution of Employment Deaths  
by Establishment Age: 1995-2009**

| Region                               | Age of Establishment |      |      |       |      |      |
|--------------------------------------|----------------------|------|------|-------|------|------|
|                                      | 1-2                  | 3    | 4    | 5     | 6-10 | 10+  |
| Public Administration                | 74.4                 | 2.3  | 0.0  | 0.0   | 23.3 | 0.0  |
| Admin Support and Waste Mgmt Svcs    | 23.2                 | 16.7 | 7.7  | 9.2   | 27.5 | 15.7 |
| Arts, Entertainment, and Recreation  | 20.8                 | 13.5 | 16.7 | 8.3   | 40.6 | 0.0  |
| Health Care and Social Assistance    | 18.6                 | 13.2 | 12.8 | 16.1  | 25.2 | 14.0 |
| Finance and Insurance                | 17.3                 | 24.8 | 16.0 | 10.9  | 23.5 | 7.5  |
| <b>All Industries</b>                | 15.7                 | 14.9 | 11.5 | 11.4  | 30.7 | 15.8 |
| Retail Trade                         | 15.6                 | 9.8  | 8.6  | 5.3   | 44.9 | 15.8 |
| Prof., Sci., and Tech. Services      | 14.8                 | 16.0 | 8.8  | 10.9  | 38.2 | 11.3 |
| Construction                         | 13.6                 | 13.8 | 15.9 | 9.2   | 26.5 | 21.0 |
| Other                                | 13.3                 | 46.7 | 6.7  | 33.3  | 0.0  | 0.0  |
| Ag., Forestry, Fishing and Hunting   | 12.3                 | 4.6  | 32.3 | 9.2   | 20.0 | 21.5 |
| Other Services (except Public Admin) | 12.1                 | 14.8 | 20.8 | 22.4  | 17.8 | 12.1 |
| Wholesale Trade                      | 11.3                 | 17.6 | 8.8  | 11.3  | 36.3 | 14.7 |
| Manufacturing                        | 10.0                 | 32.8 | 12.8 | 10.6  | 22.8 | 11.1 |
| Accommodation and Food Services      | 6.9                  | 16.9 | 2.8  | 16.1  | 14.2 | 43.1 |
| Transportation and Warehousing       | 6.2                  | 9.7  | 19.3 | 1.4   | 47.6 | 15.9 |
| Real Estate and Rental and Leasing   | 6.1                  | 18.2 | 20.7 | 21.7  | 25.3 | 8.1  |
| Information                          | 5.1                  | 7.4  | 6.6  | 37.5  | 27.2 | 16.2 |
| Educational Services                 | 1.2                  | 9.9  | 4.9  | 3.7   | 75.3 | 4.9  |
| Mining                               | 0.0                  | 0.0  | 0.0  | 25.0  | 0.0  | 75.0 |
| Utilities                            | 0.0                  | 0.0  | 0.0  | 100.0 | 0.0  | 0.0  |

Source: National Establishment Time Series 2010, Calculations by Bay Area Council Economic Institute